## TALENT QINDUSTRY CXPROFILE

The Greater Albuquerque region is a hotspot for top talent and thriving industries. With a business-friendly environment, a work-ready workforce, and unmatched quality of life, the region is unlike any other.



CBRE



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## WELCOME!

Welcome to the Greater Albuquerque Talent and Industry Profile, a collaborative venture between CBRE and AREA. This report provides an overview of the region's dynamic economy. With a skilled workforce that is both diverse and adaptable, Albuquerque is a vital hub for innovation and industry. The area boasts a thriving landscape of industry sectors, from technology and healthcare to film and manufacturing, each contributing to a robust economy.

Recent trends show an increase in private sector jobs, reflecting the region's commitment to fostering growth and attracting top talent. As we delve into this profile, you'll discover how Greater Albuquerque is not only building a brighter economic future but also creating opportunities for individuals and businesses alike.



**DANIELLE CASEY** 

AREA
President & CEO



**JIM CHYNOWETH** 

CBRE
Managing Director



THE GREATER ALBUQUERQUE REGION TALENT & INDUSTRY PROFILE

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## Community

Discover the opportunities that the Greater Albuquerque region has to offer! This vibrant city seamlessly blends a rich and diverse culture with a thriving landscape of business, arts, and entertainment. With stunning scenery and a strong sense of community, Albuquerque offers an unmatched environment for growth and innovation. As a leader in trade and finance in New Mexico, it has become a sought-after market, attracting premier companies and top talent eager to tap into its abundant opportunities. Choose Albuquerque and position your business for success in a city full of potential!





## REGIONAL SNAPSHOT

The region is a commercial HUB for business, trade, finance, industry and commerce for New Mexico

94.9
LOW COST OF LIVING

**\$408,297**Median Housing Value (\$424,900 National)

\$96,141
Average Household
Income

71% of adult residents own a home up from 63% in 2023

Source: Realtor.com Economic Research via FRED, Esri Business Analyst 2024



#### **TOP 10 MOST DIVERSE LABOR FORCE**

- 63% of all workers identify as a person of color
- 40% of the workforce is between the ages of 25 54

Source: Lightcast 2025



- 926,835 Albuquerque MSA Population
- Strong Population Growth

0.56% 2024 - 2029 Annual Growth Rate vs 0.38% Annual National Growth Rate

• 55.3% of the Population is Millennial and Younger

Source: Esri 2025



#### HIGHLY EDUCATED COMMUNITY

- 37% of the population over 25 holds Bachelor's Degree+
- High concentration of Graduate/Professional Degrees 15.8% of the population over 25
- 23.1% increase in New Mexico freshman college enrollments from 2021 2024

S<mark>ource: NM Dept of Higher Education, Esri 202</mark>5



#### **FOUR SEASONS**

- 5,312 feet in elevation (higher than Denver)
- 24.4 minute average commute time
- Abundant outdoor adventure options
- 3rd-largest art market in the U.S. in Santa Fe
- Award-winning breweries, wine bars & restaurants
- Eclectic & iconic culture, arts & entertainment



## ACCOLADES

ONE OF THE TOP 25 EMERGING
MARKETS FOR TECH
TALENT IN 2024

CBRE 2024 Tech Talent Report







RANKED #5 BEST CITY
TO LIVE AND WORK AS
A MOVIEMAKER
IN 2025

Moviemaker

JOB TRAINING ALBUQUERQUE
RECEIVED WORKFORCE
CHAMPION OF THE
YEAR AWARD

AGC NM

ROUTE 66 WAS NAMED
ONE OF THE COOLEST
TRAVEL ADVENTURES
FOR 2024
National Geographic

A MELTING POT OF
CELEBRATIONS:
10 BEST CULTURAL
FESTIVALS IN THE US

USA Today



# EXPLORING COMMUNITY SEGMENTS



Source: Esri



## SURROUNDING POPULATIONS

The Greater Albuquerque region serves as the HUB for Northern New Mexico. Each day, commuters travel from surrounding communities into the region for its robust job market, vibrant shopping districts, diverse dining options, and rich entertainment scene. Major employers, ranging from tech startups to established healthcare facilities, have set up shop in the city, creating a magnet for talent from nearby areas.

INTERSTATE
40

1,058,923

population within in a 60-minute drive time from I-25 and I-40

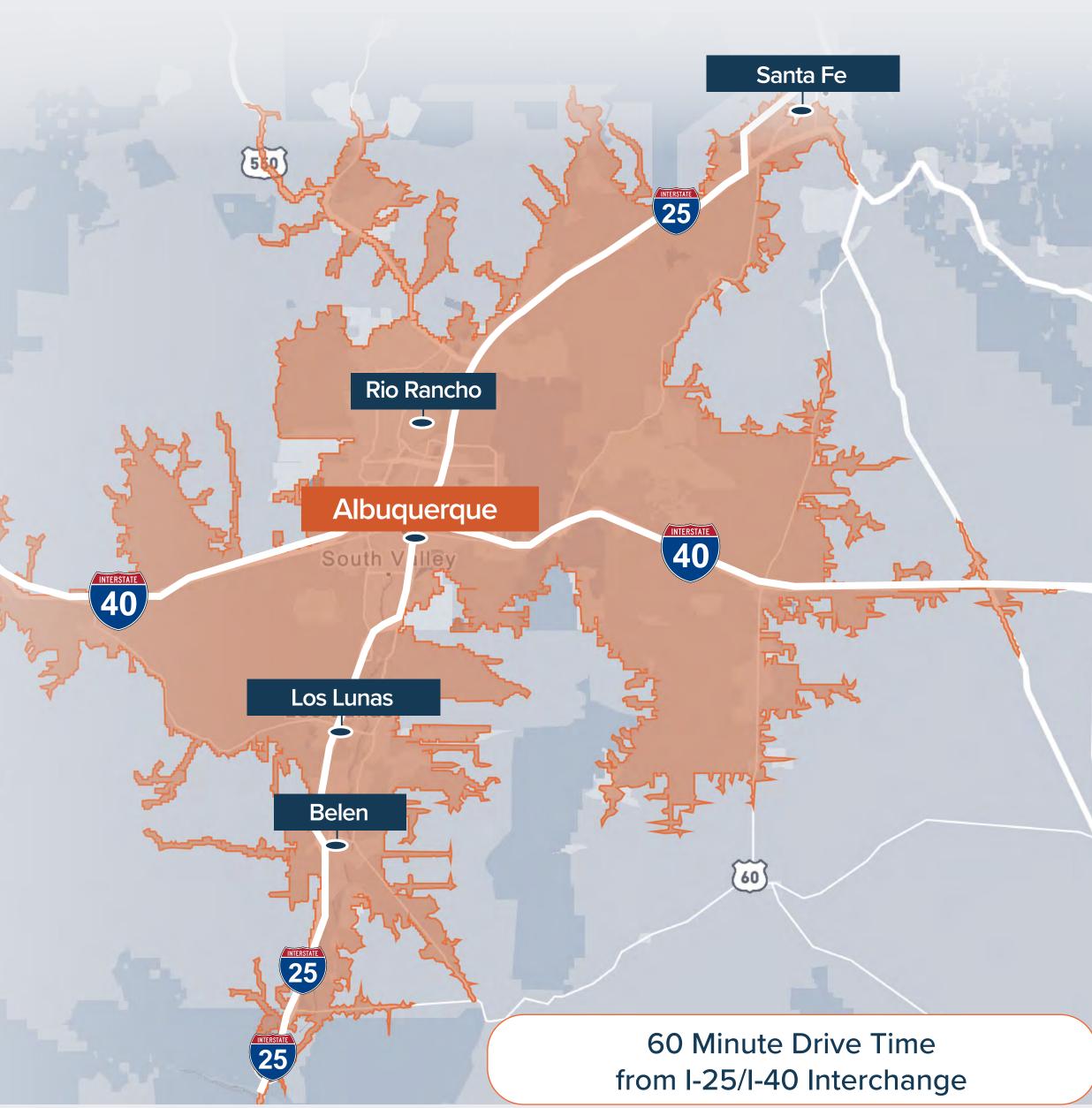
INTERSTATE 25

1,089,107

5-year projected population within 60 min drive time of I-25 & I-40

0.56%

5-year projected population growth rate



# WHO'S MOVING HERE?

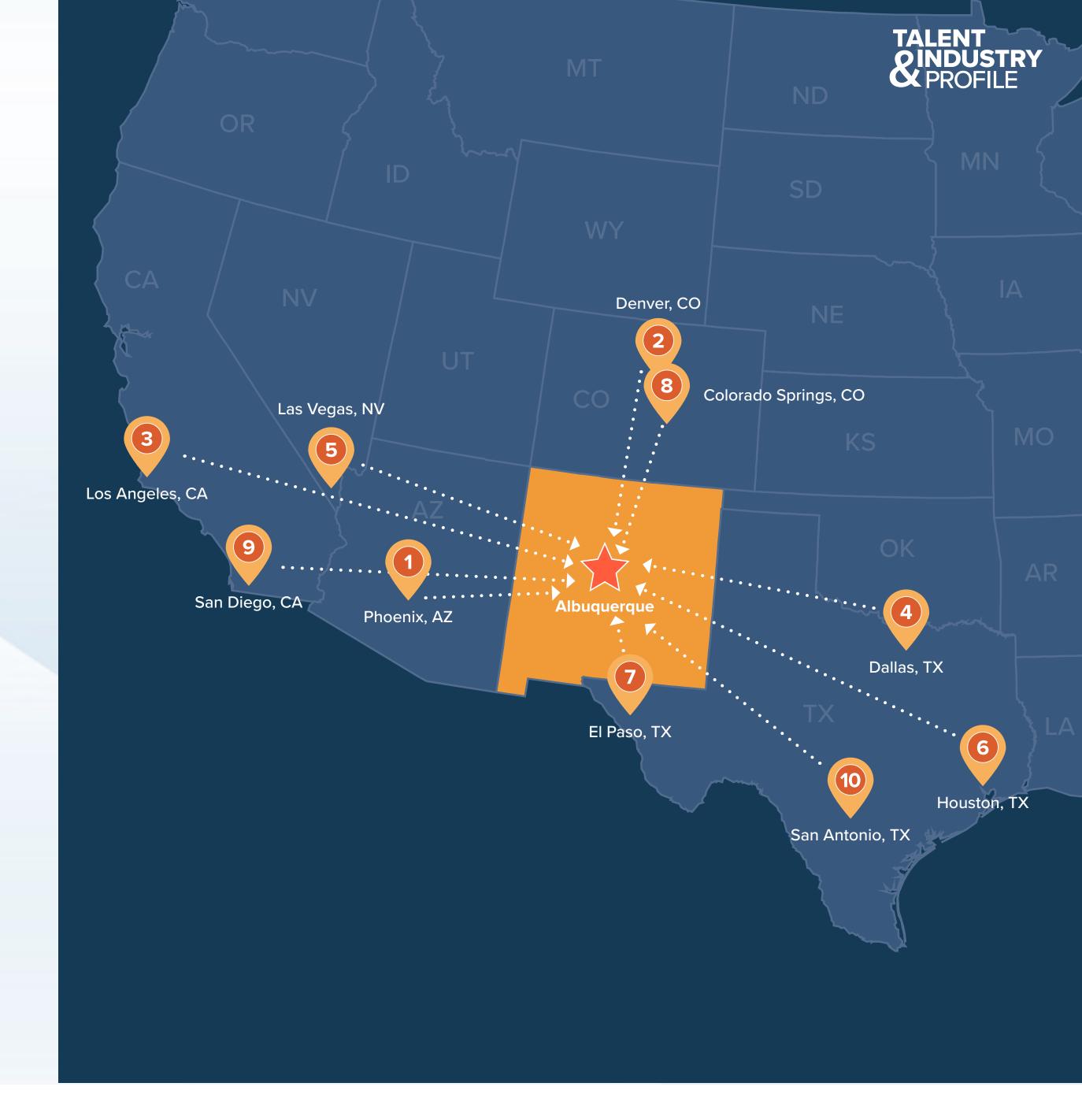
The Greater Albuquerque region stands out as a prime destination for top talent and premier companies. Workers from across the nation are drawn to the region to enjoy picturesque landscapes, an affordable cost of living, low commute times, and some of the best employment opportunities in the nation.

### **Top 10 Cities**

for in-migration into Greater
Albuquerque region



- 1 Phoenix, AZ
- 2 Denver, CO
- 3 Los Angeles, CA
- Dallas-Fort Worth, TX
- **5** Las Vegas, NV
- 6 Houston, TX
- 7 El Paso, TX
- 8 Colorado Springs, CO
- 9 San Diego, CA
- San Antonio, TX





## Education

New Mexico boasts an education system that is truly exceptional. Renowned for its academic excellence, innovative programs, and dedicated faculty, the state's primary schools, secondary schools, universities, and colleges provide a paramount learning experience. What sets New Mexico's education system apart is its commitment to research and innovation. This emphasis not only enhances the learning experience but also prepares students for successful careers in a rapidly evolving world.



## EDUCATION SNAPSHOT

111,470

Students enrolled in 2-year & 4-year colleges and universities (Fall 2023)

32,569

Graduates from 2-year & 4-year colleges and universities (Fall 2023)

Source: Lightcast 2025



**23.1%** INCREASE

in New Mexico freshman college enrollments from 2021 - 2024

> Source: New Mexico Higher Education Department



9% INCREASE

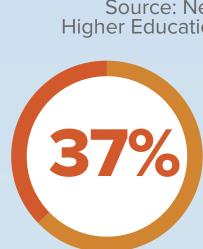
population holding Bachelors Degree or higher between 2018 - 2023

Source: U.S. Census, Educational Attainment by Metro



Greater Albuquerque
Public High Schools
Ranked in the Top 10%
Nationally

Source: US News and World Report 2025



37% of the population over age 25 hold Bachelors Degree or Higher up from 36.6% from 2023

Source: Lightcast 2025



#### TALENT OINDUSTRY CX PROFILE

# TOP NOTCH COLLEGES & UNIVERSITIES

#	Population	Student Population	Student Graduations	#	Population	Student Population	Student Graduations
1	University of New Mexico	26,916	5,846	12	Navajo Technical University	1,544	168
2	New Mexico State University	23,550	4,831	13	Northern New Mexico College	1,310	211
3	Central New Mexico Community College	19,067	10,728	14	Southeast New Mexico College	1,171	115
4	Eastern New Mexico University	8,175	1,957	15	University of the Southwest	1,034	290
5	San Juan College	6,196	1,835	16	Institute of American Indian & Alaska Native Culture & Arts Development	831	70
<b>(6)</b>	Western New Mexico University	3,570	880	17	Luna Community College	757	149
7	Santa Fe Community College	3,478	600	18	Mesalands Community College	482	299
8	New Mexico Highlands University	2,814	820	19	New Mexico Military Institute	459	125
9	Clovis Community College	2,328	748	20	St. John's College	447	95
10	New Mexico Junior College	2,118	381	<b>(21)</b>	Southwestern Indian	233	53
11	New Mexico Institute of Mining and Technology	1,713	356		Polytechnic Institute  urce: National Center for Education Statistics Fall 2023		
					and of the transfer of Education Statistics fall 2025	, <u> </u>	



































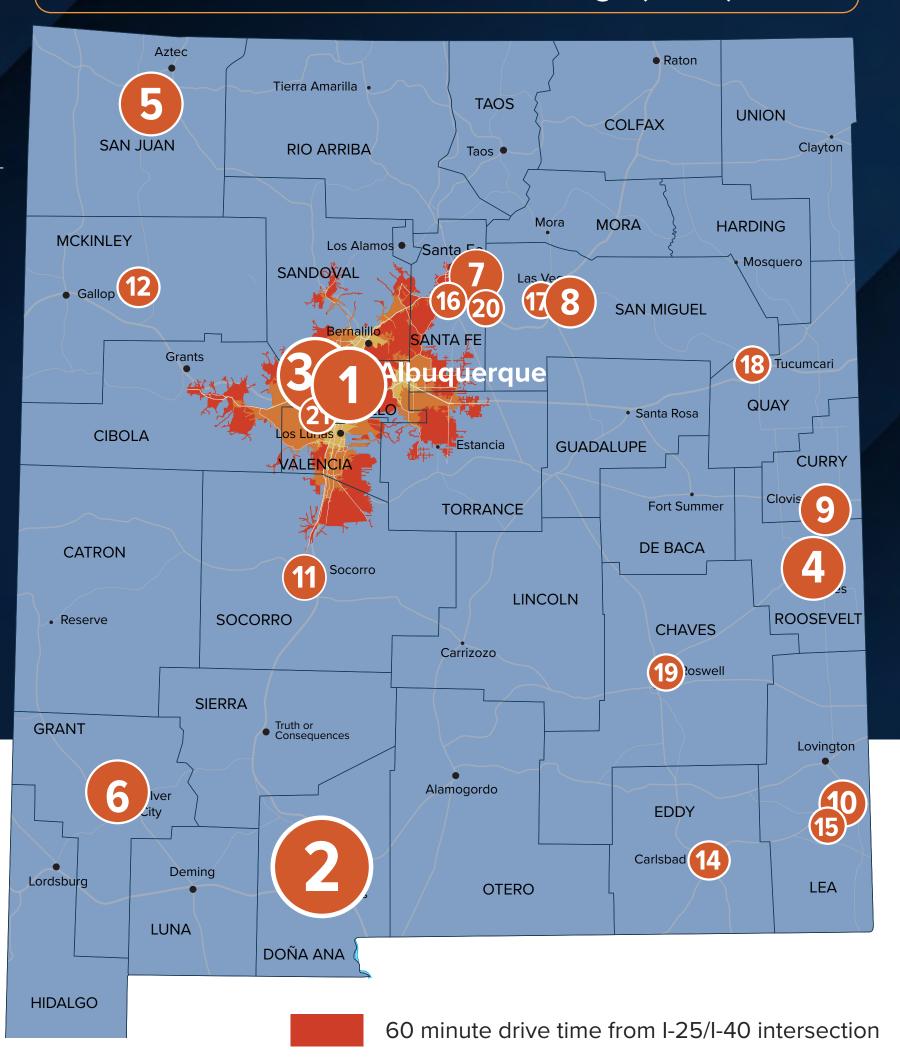








of the graduate output was within a 60 minute drive time of the intersection of I-25 and I-40 interchange (2023)



# HIGHER EDUCATION INSTITUTION SPOTLIGHT



Location
Albuquerque, NM

Fall 2023

Students: 26,916 Graduates: 5,846

# R1 Very High Spending & Doctorate Production

**Carnegie Classifications** 

of Institutions

HSI
Hispanic-Serving
Institutions

**US Department of Education** 

# Tier 1 Best Medical Schools: Primary Care US News & World Report

#### **Designations and Rankings**

- Recognized as a Community Engaged Institution
   Carnegie Community Engagement Classification
- First-Gen Forward Institution
  Center for First-Generation Student Success
- Gold Military Friendly® School
- #1 Best Nursing Program in New Mexico
   Best Nursing Colleges 2024
- #4 Best Dental Hygiene School in New Mexico Dental Colleges 2024
- #4 Best Online Colleges in New Mexico
   The Best Schools 2025

- #11 Law Schools with the Most Graduates in Federal Clerkships
   US News & World Report 2025
- #14 Best Graduate Clinical Training Law Programs
   US News & World Report 2025
- #14 Medical Schools: Most Graduates Practicing Primary Care

US News & World Report 2025

- #15 Best Graduate Nuclear Engineering Programs
   US News & World Report 2025
- #18 Best Online Bachelor's in Psychology Programs
   US News & World Report 2025





Location
Albuquerque, NM

Fall 2023

Students: 19,067 Graduates: 10,728

#### **Quick Facts**

- CNM offers 186 associate degree and certificate options in 87 fields of study, ranging from arts and sciences to the trades to healthcare programs.
- CNM offers college-credit and non-credit, workforce training courses and programs at nine locations.
- Representatives from local businesses and industries help CNM develop programs to ensure that CNM students acquire the skills needed for success in the workplace.
- The college has many transfer articulation agreements with fouryear institutions around the state, including the University of New Mexico.
- The CNM Foundation has distributed more than 32,000 scholarships and more than \$30M in support for CNM Programs since it's inception in 1992.
- CNM Ingenuity Inc. offers non-credit accelerated approaches to education and job training in key workforce areas, as well as wraparound support for entrepreneurs and cooperative ventures that foster growth.



## HIGHER EDUCATION INSTITUTION SPOTLIGHT



Location

Fall 2023

Portales, NM

Students: 8,175

**Graduates: 1,957** 

#### **Quick Facts**

- New Mexico's largest regional comprehensive university.
- · Federally designated Hispanic-Serving Institution and member of the Hispanic Association of Colleges and Universities (HACU).
- One of the most affordable four-year Universities in the State of New Mexico.
- Top 10% lowest tuition of 81 public Southwestern institutions and one of the most affordable in New Mexico.
- Student-to-faculty ratio: 17:1.
- 96% student satisfaction rate.



Location

Fall 2023 Las Cruces, NM

**Students: 23,550** 

Graduates: 4,831

#### **Quick Facts**

- Carnegie R1 University Doctoral university with very high research activity
- Ranked top-tier university US News & World Report 2025
- Ranked top 4.5% of institutions of higher education worldwide

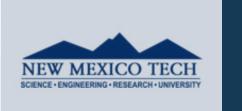
Center for World University Rankings 2024

 Several Graduate Programs at NMSU have been ranked in the top 200 Best Graduate Schools

US News & World Report 2024

Recognized on the Top 100 Colleges and University for Hispanics list

The Hispanic Outlook on Education Magazine 2023



Location

Socorro, NM

Fall 2023

**Students: 1,713** 

**Graduates: 356** 

#### **Quick Facts**

• #1 Small Public Universities

New York Times 2024

 #1 among all public universities for percentage of bachelor's students who later complete a Ph.D.

National Science Foundation 2024

- #1 Best Value College in the Nation Niche.com 2024
- #1 Best Hispanic-Serving Universities in the Nation Niche.com 2024
- #16 Top Public Colleges, Western U.S.

US News & World Report 2024

#### **Trade Schools**



The Pima Medical Institute is a private, for-profit medical-career college that trains students for careers as allied health care professionals.



Carrington College offers hands-on health care career training, associate degrees and certificate programs in a variety of disciplines.



Brookline College is an independent, accredited institution dedicated to preparing students in the fields of business, nursing and healthcare.



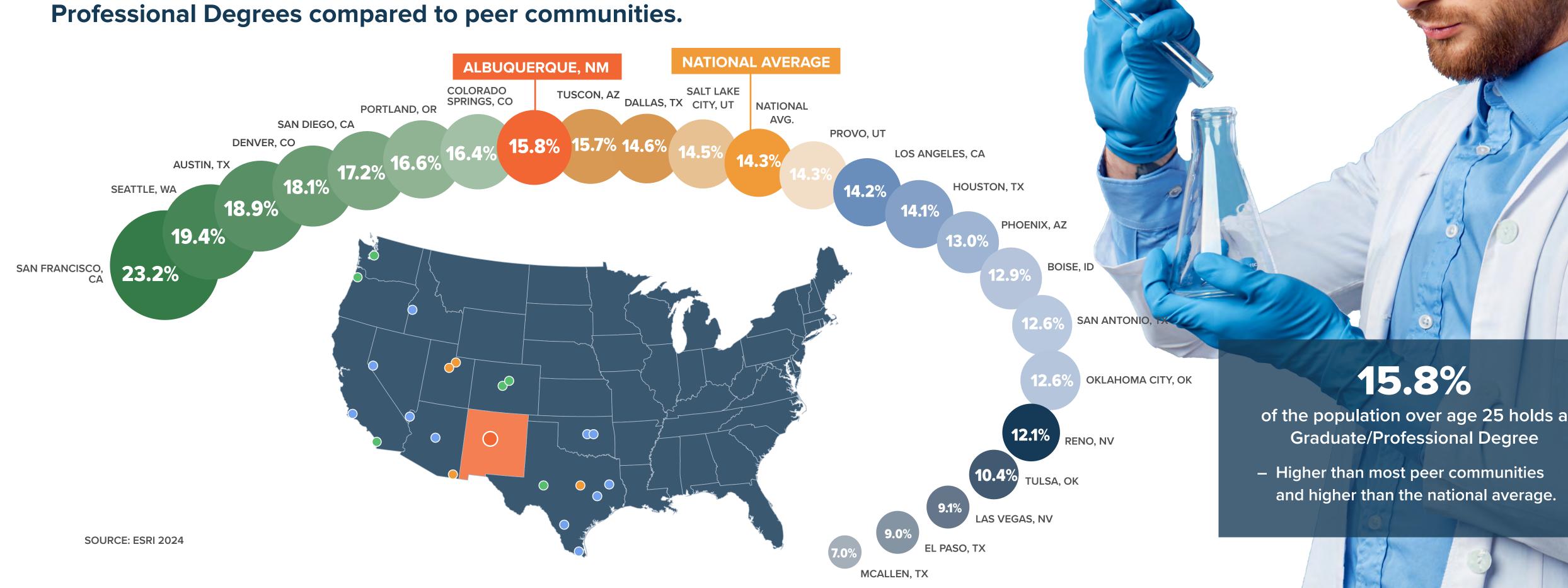
The Southwestern Indian Polytechnic Institute offers a variety of programs for Native American students through partnerships with tribes, employers and other organizations.



IntelliTec offers six programs: automotive technician, computer systems technician, computer network system technician, massage therapist, medical assistant, and medical billing and coding specialist.

# GRADUATE AND PROFESSIONAL DEGREES

The Greater Albuquerque region has a high concentration of Graduate and Professional Degrees compared to peer communities.



**TALENT** 

**CINDUSTRY**PROFILE



## TUITION-FREE COLLEGE AND CAREER TRAINING

New Mexico is investing heavily into higher education. In March of 2024 New Mexico created a \$959 million trust fund for free college tuition. The New Mexico Higher Education Trust Fund is the largest Higher Education Trust Fund for tuition-free college in the nation.

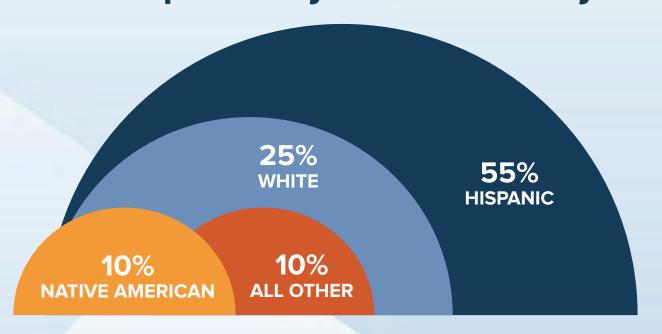
#### **OPPORTUNITY SCHOLARSHIP**



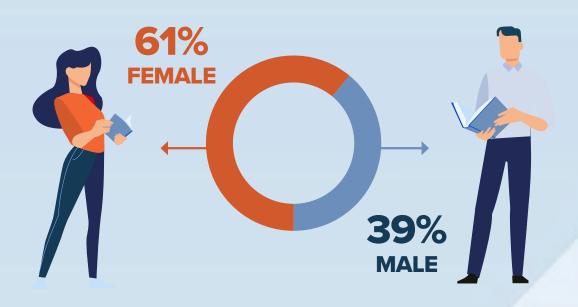
#### **42,000 Students**

The Opportunity Scholarship offers New Mexico residents free tuition and fees at New Mexico Public colleges and universities.

## Opportunity Scholarship Recipients by Race/Ethnicity



### Opportunity Scholarship by Gender



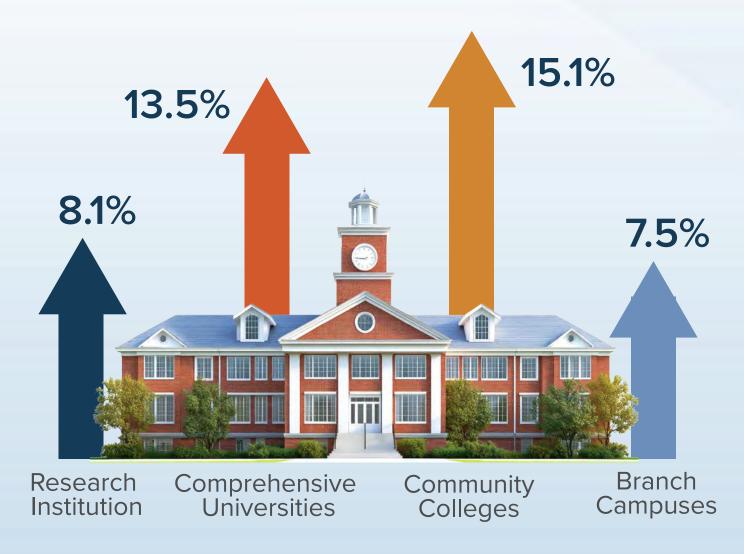


#### LOTTERY SCHOLARSHIP

#### 14,100 Students

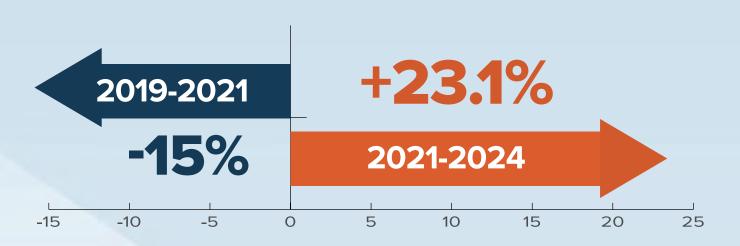
The New Mexico Legislative Lottery Scholarship will pay up to 100% of tuition (up to an undergraduate degree) for students who meet the eligibility criteria listed below.

## New Mexico Enrollment Growth by Institution Type from 2021 - 2024



Source: New Mexico Department of Higher Education

#### First-Time, Full-Time, Degree Seeking Enrollment from 2019 - 2024



Source: New Mexico Department of Higher Education, 2019 - 2024



## ATTRACTING TOP STUDENTS

#### TO THE LAND OF ENCHANTMENT

New Mexico colleges and universities offer many advantages that students may not find in other states including specialized programs and research opportunities, rich cultural experiences, affordability, and generous scholarships and financial aid. Couple that with the exceptional quality of life and it is an obvious choice for out of state students.

## WESTERN UNDERGRADUATE EXCHANGE

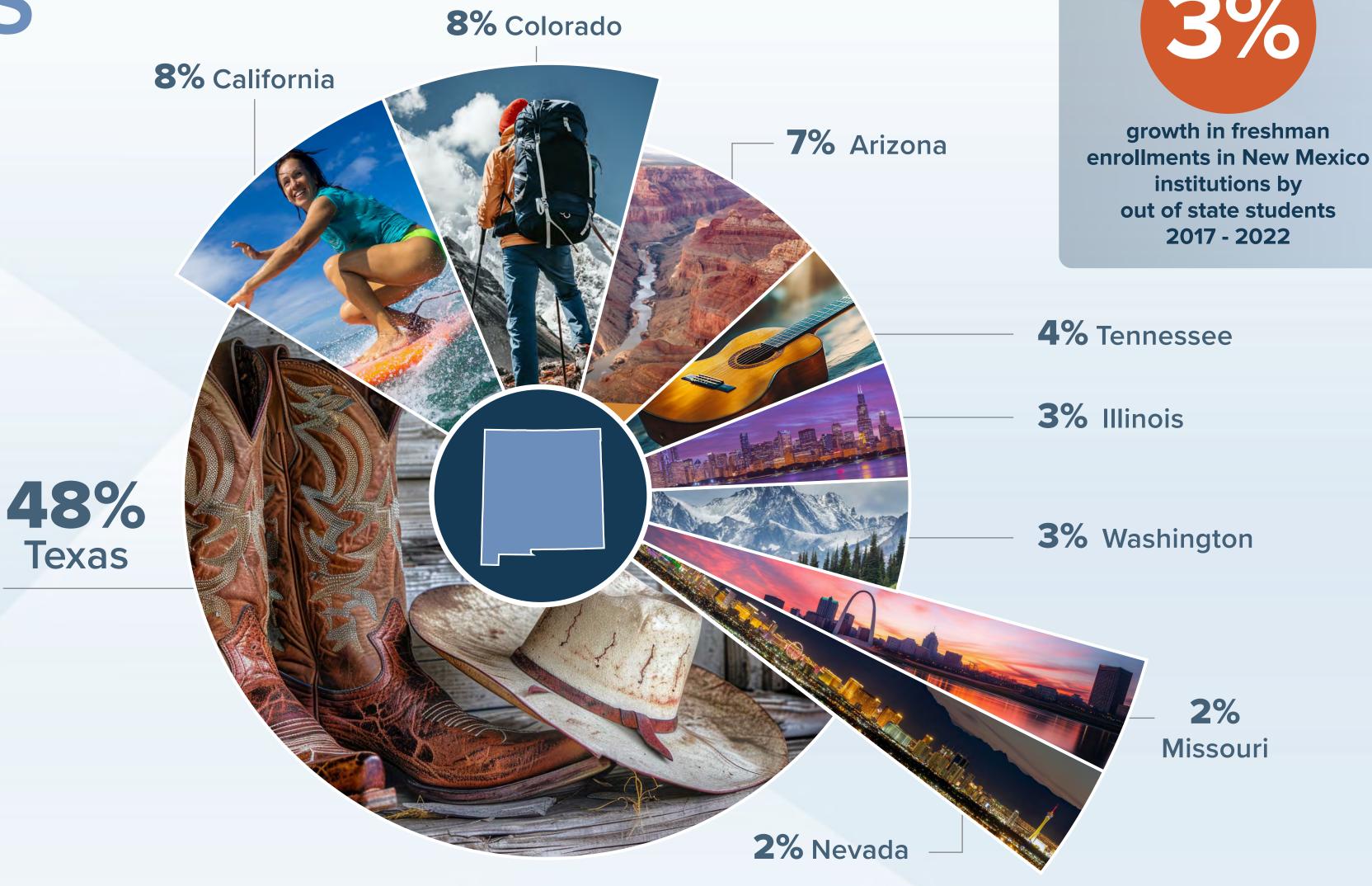
In order to attract talent into the state, top New Mexico institutions participate in the Western Undergraduate Exchange. This is a tuition-savings program that helps make outof-state tuition more affordable.



**LEARN MORE** 

www.wiche.edu/tuition-savings/wue/

#### **Top States For Freshman In-Flow into New Mexico**



Source: Lightcast 2025, Share of Out-of-State Freshman In-Flow by Home State, 2022



# TALENT ACQUISITION AND WORKFORCE TRAINING

Employers and job-seekers alike benefit from New Mexico training programs that teach skills, hone abilities and expand labor opportunities. Employers rely on these programs to strengthen their team's existing talent and drive further workplace success. Job-seekers look to gain new expertise and increase their value in the labor market.



#### WORKFORCE TRAINING FUNDS PILOT

New Mexico is the first state to develop a three-year pilot program to provide stipends for low-income adult education students enrolled in integrated education and training programs (IET), focusing on training and education to certify or license students in priority industries.



#### **Workforce Training Programs**

CNM Ingenuity, Inc.

CNM Ingenuity and the Workforce Training Center provide accelerated educational and training programs, professional development, continuing education and skills development.



UNM serves as a direct facilitator between employers looking for quality employees and students searching for career opportunities. The university invites employers to career fairs, posts job opportunities online and allows employers to use on-campus space for interviews.



CNM works with employers to help them market their company, access a quality labor pool and fill job vacancies. CNM posts job listings, provides employers with access to résumés, assists with on-campus recruiting, hosts career fairs and provides connection with faculty and instructional contacts - all at no cost to employers.

#### **Recruitment Support**

New Mexico Workforce Connection

A Proud Partner of the American Job Center Network

Employers can enter job listings, browse résumés and find qualified workers through the New Mexico Workforce Connection online hiring system and participate in work sharing programs that prorate unemployment insurance benefits to workers whose hours and wages are reduced.

#### **Staffing Agencies**















# **EXCELLENCE IN**PK-12 EDUCATION

PK-12th grade education is a primary focus in the Greater Albuquerque region. In 2025, US News and World Report ranked an impressive 13 of our public high schools in the top 35% nationally.

#### **NEW MEXICO PUBLIC HIGH SCHOOL**

% RANKING NATIONALLY

	INAI	IONA
	Albuquerque Institute of Math and Science	0.1%
<b>TOP 1%</b>	Cottonwood Classical Prep	19
	The Ask Academy	3%
<b>TOP 5%</b>	Early College Academy	4%
	La Cueva High School	99
TOP 10%	South Valley Academy	109
	East Mountain High School	129
3.8	Sandia High School	199
TOP 25%	Public Academy for Performing Arts	209
	Rio Rancho High School	259
	Cleveland High School	289
	Eldorado High School	299
TOP 35%	Volcano VIsta High School	359

Source: U.S. News and World Report 2025



#### **PRIVATE SCHOOLS**

There are many top-ranked private schools for PK - 12 education throughout the region. Below are a few of the largest private schools:



#### **ALBUQUERQUE ACADEMY**

1,163 Students, Grades 6-12 Student/Teacher Ratio: 7:1 >more info



#### SANDIA PREPARATORY SCHOOL

514 Students, Grades 6-12 Student/Teacher Ratio: 9:1 >more info



#### **BOSQUE SCHOOL**

434 Students, Grades 6-12
Student/Teacher Ratio: 10:1

<a href="mailto:bear">>more info</a>



#### ST. PIUS X HIGH SCHOOL

498 Students, Grades 9-12 Student/Teacher Ratio: 10:1 >more info



#### MANZANO DAY SCHOOL

425 Students, Grades PK-5 Student/Teacher Ratio: 12:1 >more info



#### **SUNSET MESA SCHOOL**

299 Students, Grades PK-5
Student/Teacher Ratio: 12:1

<a href="mailto:pmore">>more info</a>



#### **HOPE CHRISTIAN**

1,211 Students, Grades K-12 Student/Teacher Ratio: 18:1 >more info



BEST CHRISTIAN
HIGH SCHOOL IN
NEW MEXICO

#### MENAUL SCHOOL

210 Students, Grades K-12
Student/Teacher Ratio: 9:1
>more info

Source: NCES Private School Universe Survey 2021-2022 School Year, 2025



## Workforce

The greater Albuquerque region offers a highly skilled, educated, and work-ready workforce, thanks to a robust ecosystem of training programs, educational institutions and public-private partnerships. Top university and community college programs ensure that the region's workforce is competitive and prepared to meet the demands of a dynamic economy.

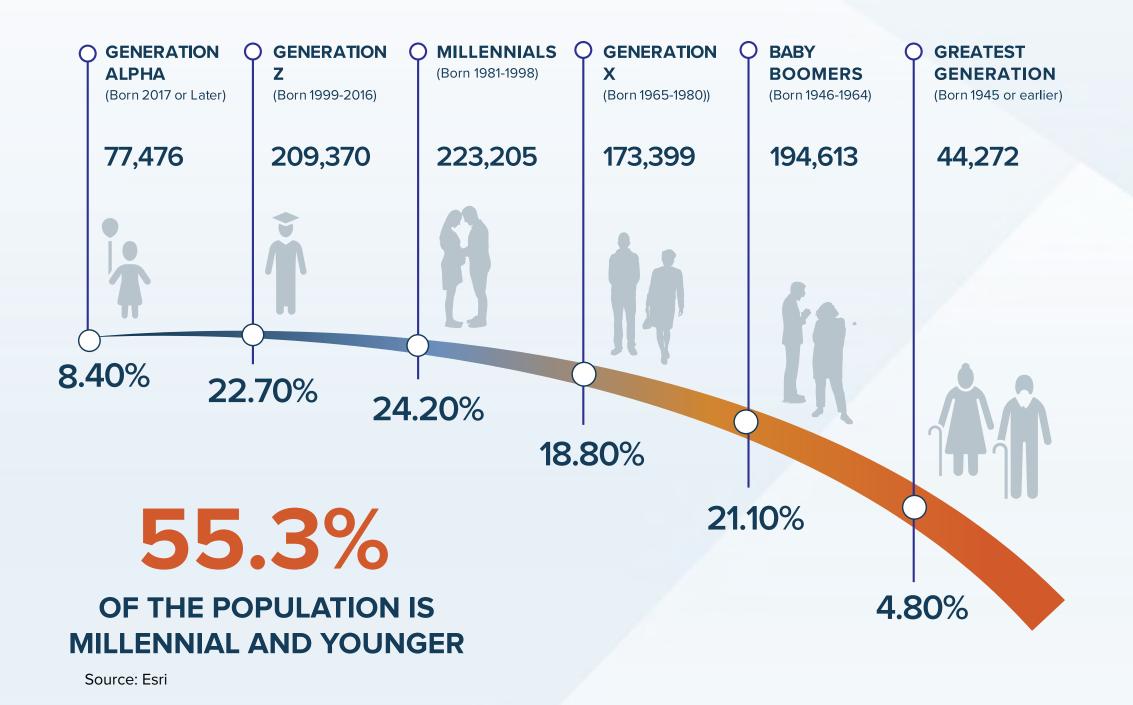




## OUR WORKFORCE

The Greater Albuquerque region is a highly coveted destination for top talent, boasting plentiful high-paying jobs, exceptional educational opportunities, a unique cultural scene and a wealth of top-notch amenities. These factors continue to fuel the region's impressive growth, with a projected five-year growth rate of 0.56% - nearly double the expected national growth rate of 0.38%.

## GREATER ALBUQUERQUE GENERATIONAL COMPARISON





OF POPULATION IS
PRIME WORKING AGE
(AGED 25-54)
POPULATION
363,462



OF POPULATION
ARE YOUNG
PROFESSIONALS
(AGED 25-34)
POPULATION
126,932

Source: Lightcast 2025

#### FEMALE VS. MALE RATIO BY AGE CATEGORY

#### **TOP 10**

PRESENCE OF YOUNG
PROFESSIONAL FEMALES
(AGED 25 TO 34)

#### TOP 5

DIVERSITY OF PRIME AGED POPULATION (AGED 25 TO 54)

### TOP 5

PRESENCE OF PRIME AGED FEMALES (AGED 25 TO 34)



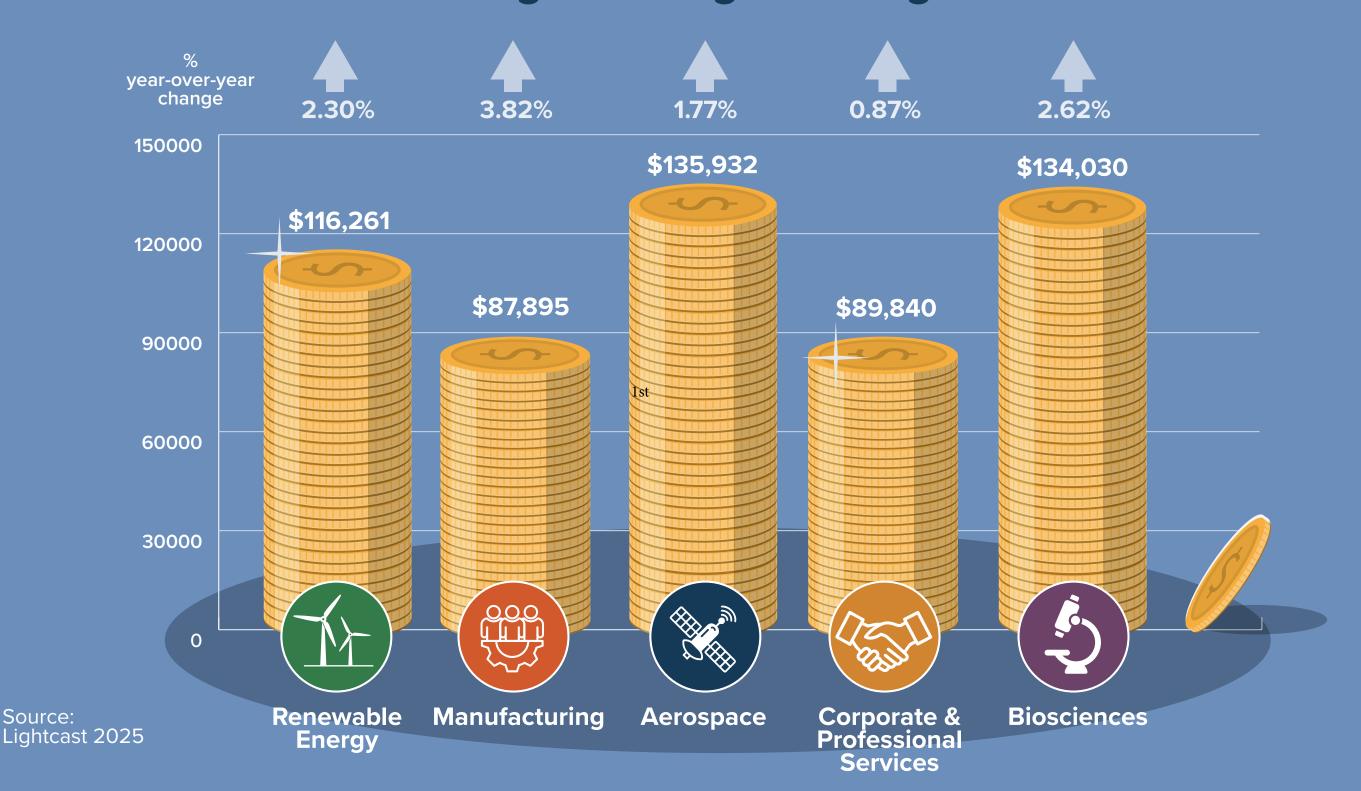
<sup>\*</sup> Diversity of prime aged workforce is measured by the percent of population who are people of color (all race/ethnicities minus non-Hispanic White) Greater Albuquerque rank reflects that amongst 58 metro areas with 500k-1M in population

Source:

## INDUSTRIES

In the Greater Albuquerque region, salaries in key industries are competitive when compared to other similarly sized markets. The aerospace, bioscience, and renewable energy industries notably offer high average earnings with considerable year-over-year growth. The manufacturing sector has experienced the most significant growth yearover-year, with a 3.82% increase.

#### Increase in Average Earnings for Target Industries





#### Greater Albuquerque **Top Industry Rankings Compared to Similar-Sized Markets**

highest count of Scientific Research and Development jobs

Source: Reflects Metro Areas 500K-1M population, NAICS 5417

highest count of jobs for Semiconductor and Electrical Equipment Manufacturing

Source: Reflects Metro Areas 500K-1M population, NAICS 3344

more concentrated than the national average in Biosciences

Source: Measured by LQ, Reflects Metro Areas 500K-1M population, **Biosciences Cluster** 

highest count of jobs for Semiconductor **Processing Technicians** 

Source: Reflects Metro Areas 500K-1M population, SOC 51-9141

highest count of jobs for Information **Security Analysts** 

Source: Reflects Metro Areas 500K-1M population, SOC 15-1212

#### TALENT OINDUSTRY OFFILE

# DIVERSITY DRIVES INNOVATION

In a world where progress is accelerating at breakneck speed, the diversity in the Greater Albuquerque region is a potent catalyst for creativity, driving unprecedented collaboration and sparking game-changing ideas. As one of the most culturally vibrant areas in the country, our region is a hotbed of innovation, where diverse perspectives converge to fuel a future of limitless possibilities.



## TOP 5 FOR DIVERSE SEMICONDUCTOR PROCESSING TECHNICIAN TALENT

68% of workers are considered non-white

(Metro Areas 500K-1M, SOC 51-9141)

## TOP 5 FOR DIVERSE MECHTRONICS TECHNICIAN TALENT

51% of workers are considered non-white

(Metro Areas 500K-1M, SOC 17-3024)

## TOP 5 FOR FEMALE MECHANICAL ENGINEERING TECHNICIANS

25% of jobs are held by females

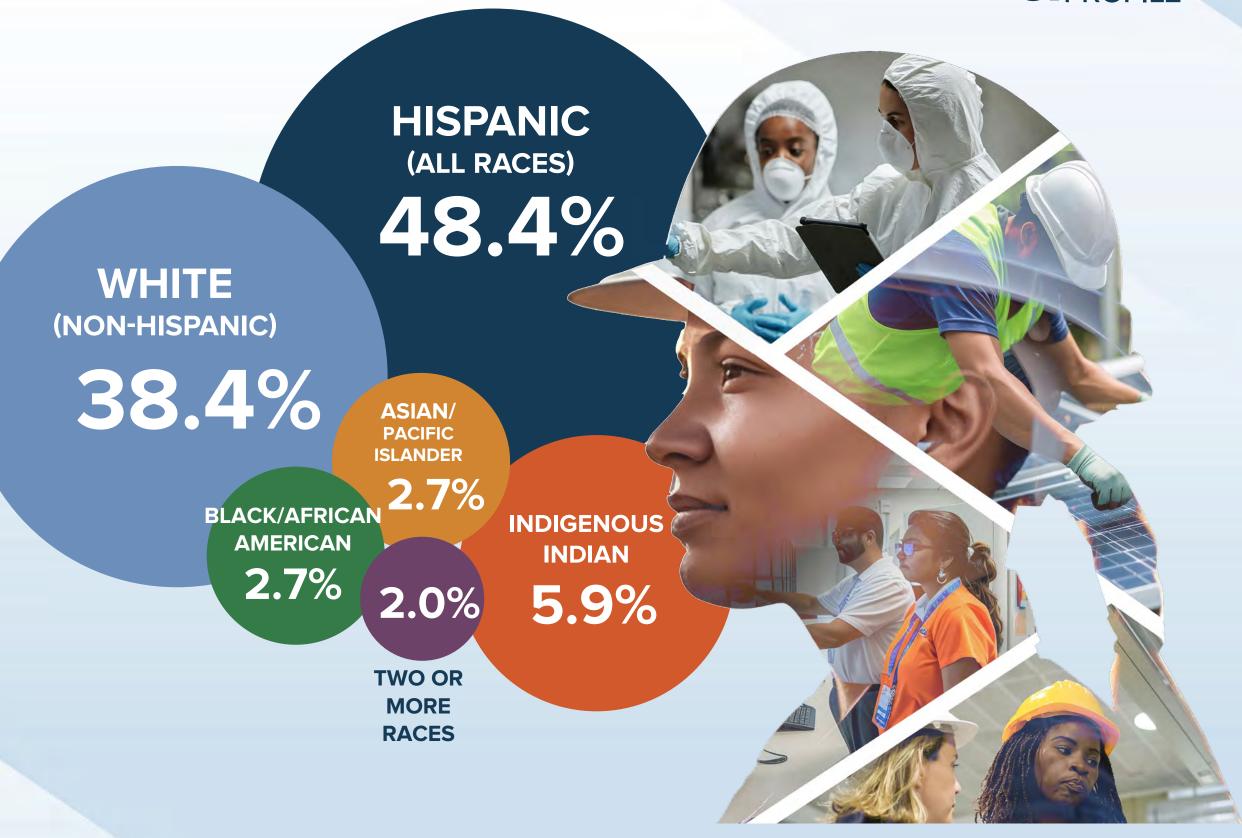
(Metro Areas 500K-1M, SOC 17-3021)

## TOP 5 FOR FEMALE INDUSTRIAL PRODUCTION MANAGERS

24% of jobs are held by females

(Metro Areas 500K-1M, SOC 11-3051)

Source: Lightcast 2025, Top 10 reflects markets 500k - 1 million in population





#### **TOP 10 MOST DIVERSE LABOR FORCE**

63% of all workers identify as a person of color Up from 60% in 2024

Source: Lightcast 2025, Top 10 reflects markets 500k - 1 million in population



2X the national average of population is bilingual in English and Spanish

Source: American Community Survey - 2022: ACS 5-Year Estimates, speak English "very well"



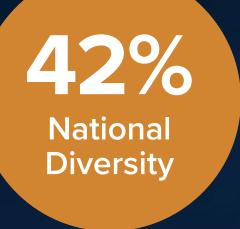
## HOW WE STACK UP

The greater Albuqureque region ranks 4th in diversity among peer markets, with a diversity rate of 63%. This fosters an environment where new ideas and skills thrive.



MSA Name	Total Diversity %
McAllen, TX	80%
El Paso, TX	76%
San Francisco, CA	65%
San Antonio, TX	63%
Albuquerque, NM	63%
Houston, TX	59%
Los Angeles, CA	58%
San Diego, CA	57%
Dallas-Fort Worth, TX	53%
Austin, TX	51%
Tucson, AZ	49%
Phoenix, AZ	46%
Seattle, WA	44%
Reno, NV	42%
National Average	42%
Oklahoma City, OK	35%
Tulsa, OK	35%
Denver, CO	33%
Colorado Springs, CO	32%
Salt Lake City, UT	26%
Provo, UT	22%
Boise City, ID	22%
Portland, OR	10%





Source: Lightcast 2025 MSA's 500K+ in South/Mountain/West

# BUSINESSES OWNED BY DIVERSE POPULATIONS

in the Greater Albuquerque Region

### Top 5 Hispanic-Owned Businesses

- Roses Southwest Papers Inc.
- Holmans USA Corp
- Abba Technologies Inc
- Captiva Group
- Star Paving

### Top 5 Women-Owned Businesses

- Bradbury Stamm Construction Inc.
- Wildflower International Ltd
- NAI SunVista Commercial Real Estate
- DSI Document Solutions Inc.
- Pettigrew & Associates PA

## Top 5 Indigenous-Owned Businesses

- Indian Pueblos Marketing Inc.
- Hotel Santa Fe, The Hacienda and Spa
- Montech Inc.
- Dyron Murphy Architects PC
- Keres Group of Companies

### Top 5 LGBTQ-Owned Businesses

- Green Sweep
- CTRL+P Publishing
- Beck 'n Call Pet Services
- Decades LLC & Aging Life LLC & Envision Private Care LLC
- Single Space Strategies LLC

## Top Black- Owned Businesses

- Nexus Brewery and Resaurant/Nexus Blue Smokehouse
- Hollow Spirits Distillery
- New Mexico Black Leadership Council
- Rude Boy Cookies
- Olive Tree Compunding Pharmacy

### Top Asian- Owned Businesses

- Montessori ONE Academy
- Peerless Construction Inc.
- Annapurna's World Vegetarian Café
- Myriad Hospitality LLC
- Siarza



**TALENT** 



## LEADING EMPLOYERS

Markets that offer growth potential, high-paying jobs, and work-life balance hold great appeal for top talent. In this regard, the Greater Albuquerque region stands out as a prime destination, as it hosts an array of leading employers across diverse industries.

U.S. AIR FORCE KIRTLAND AIR FORCE BASE  23,000 Employees	<b>PRESBYTERIAN</b> 13,460 Employees	Sandia National Laboratories  14,220 Employees	HOSPITALS 12,105 Employees	amazon 3,500 Employees
Lovelace Health System  3,500 Employees	5,500 Employees	NETFLIX  1,000 Employees	intel。 2,600 Employees	BlueCross BlueShield of New Mexico  2,000 Employees
Fidelity  900 Employees	CNNCentral New Mexico Community College  1,870 Employees	ABB 500 Employees	F Mobile Call Center  2,000 Employees	TRICORE  1,000 Employees
JABIL 300 Employees	<b>Meta</b> 400 Employees	BLUEHALO® 400 Employees	General Mills  350 Employees	WILSON & CO  180 Employees
ARRAY TECHNOLOGIES  280 Employees	TEMPUR-PEDIC  280 Employees	<b>EDEING</b> 200 Employees	creation TECHNOLOGIES  200 Employees	CUCIA 350 Employees



Photo Credit: New Mexico Tourism Department

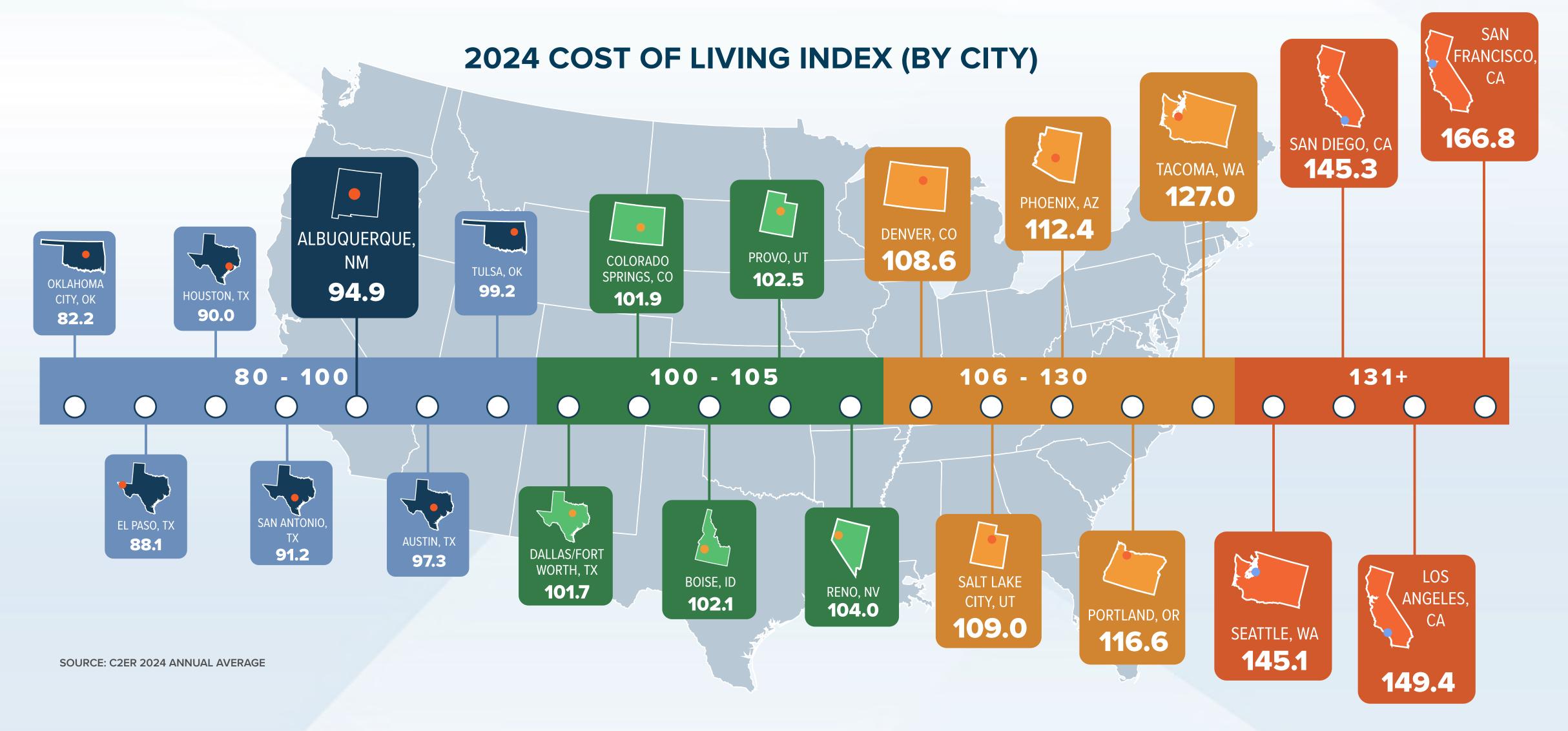
## Quality of Life

outdoor adventures, high-paying jobs, innovative industry growth, affordable homes, and hassle-free commuting, the region allows you to strike the perfect work/life balance. It is no wonder so many people put down roots in Greater Albuquerque; it truly is a diamond in the desert.





## COST OF LIVING



# EXPLORING THE GREAT OUTDOORS

New Mexico has **four distinct seasons**, so residents can enjoy all types of outdoor sports and recreation year-round.









133
Scenic hiking trails with varying elevation changes - total length of 175+ miles



Golf courses with many top-ranking and award-winning public courses



Traditional, sport and top-rope climbing routes, world-class bouldering and two indoor climbing gyms





Nearby rivers for canoing and rafting

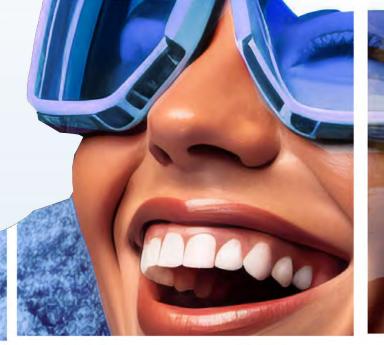
400

Miles of on-street bicycle facilities and bike lanes

Albuquerque is a Silver-Level

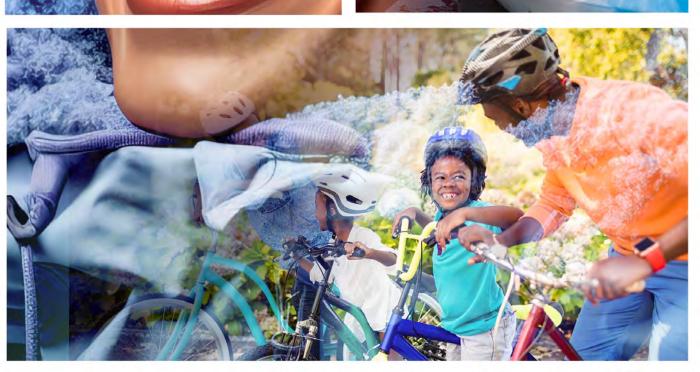
Bicycle Friendly Community by the League of American Bicyclists



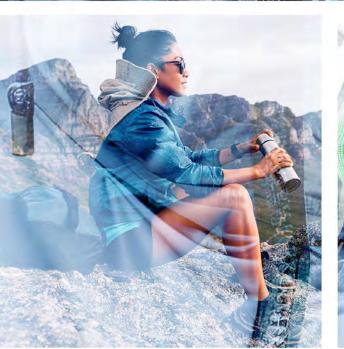
















## PARKS AND LEISURE

The state is home to 5 national forests, 15 national parks and monuments, 34 state parks, and 26 wilderness areas



Albuquerque's park system was ranked 15th in the 2024 ParkScore Index climbing up 8 spots from 2023

Source: The Trust for Public Land



Albuquerque earned a
Silver-Level Bicycle Friendly
Community Award

Source: Bicycle Friendly America 2025



The ABQ BioPark Botanic
Garden is #10 best botanical
garden in the Nation

Source: U.S.A. Today 2024



Albuquerque ranked #7 Best City for Dog Parks, up from #11 in 2023

Source: LawnStarter 2024









Source: Forbes

35.5M

million acres of

state and federal

public land



Source: DB Hoovers

Source: EMSI

oovers

# ENTERTAINMENT AND EVENTS



422+
Arts, sports, entertainment and recreation events



146
Museums and cultural centers



Albuquerque International Balloon Fiesta

is the world's largest balloon festival and recognized as the "Hot Air Balloon Capital of the World" drawing 838,337 visitors in 2024.



8 Casinos
In surrounding
metro area



Film Productions

in Albuquerque are up 316% from 2018 with 36 film productions and 53 TV productions in 2025 so far.



#### Santa Fe

Santa Fe, NM is the 3rd largest art market in the U.S.



#### Rooting for the Home Team...



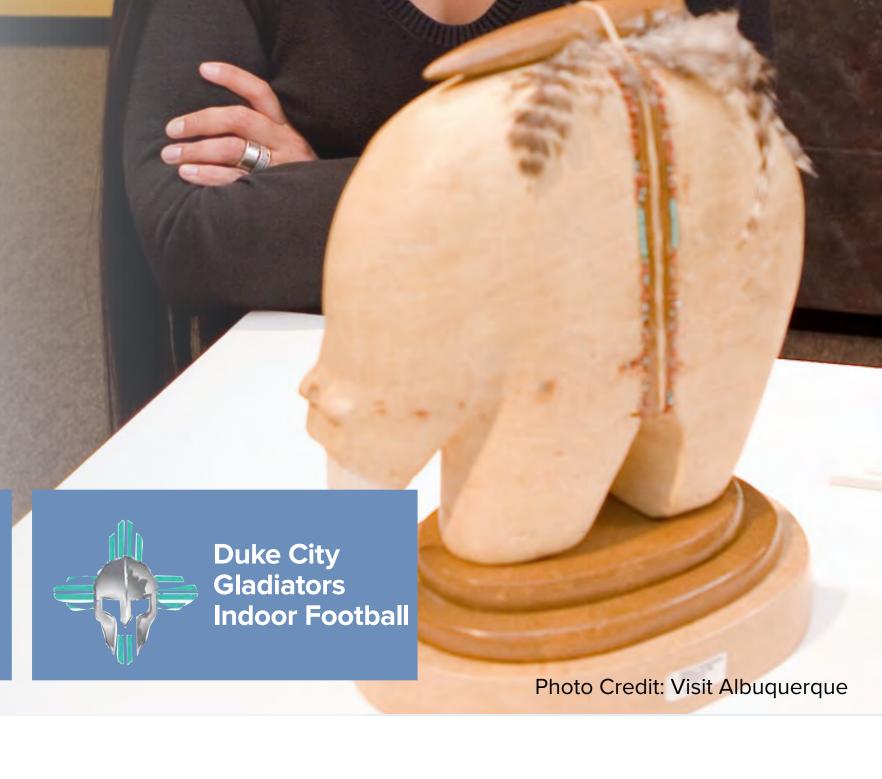




University of New Mexico Baseball Football Basketball



NM Ice Wolves
North American
Hockey League

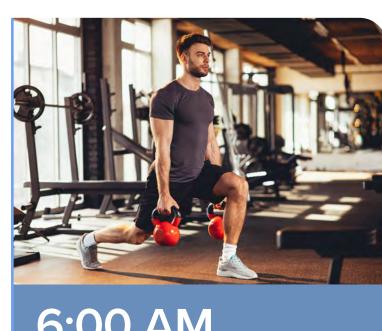




## DAY IN THE LIFE

Jeff moved to the greater Albuquerque region from San Francisco three years ago. He lives downtown in One Central Apartments. He moved to the area to take a job as a financial advisor. When not at work, he enjoys working out at the local gym, catching a UNM Lobos basketball game, and exploring the area parks with his dog, Jack.

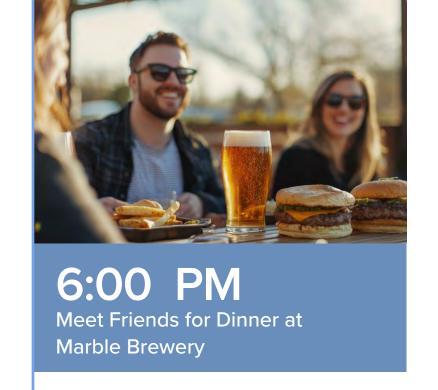


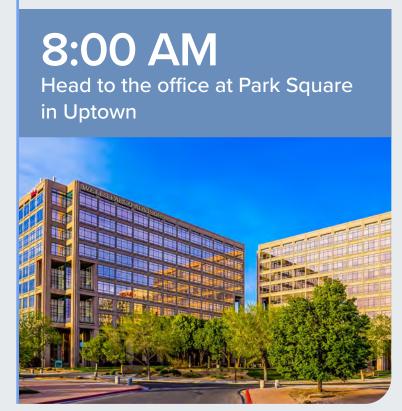


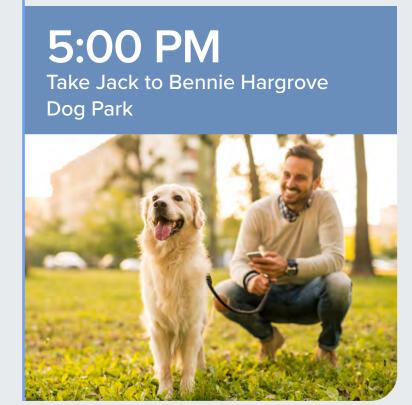
**6:00 AM**Hit the Downtown Sports & Wellness Gym



Food Hall







7:30 PM
Catch a New Mexico Lobos
Basketball Game at the PIT



## DAY IN THE LIFE

#### MEET THE GARCIA FAMILY

Greg 38
Brooke 37
Liam 4

Occupation

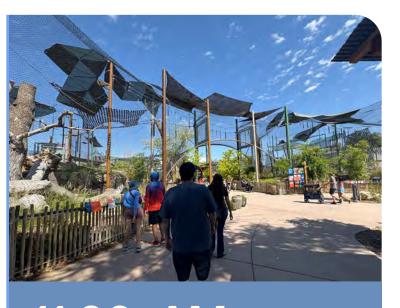
Process

Process Engineer Scientific Lab Tech Neighborhood

Rio Rancho, NM



8:00 AM
Start the day at Railyards Market for fresh fruit and local chili



Liam, and exploring all the family-centered activities around town.

The Garcia family moved to the greater Albuquerque region from Denver last year. They live in the new Rio Rancho

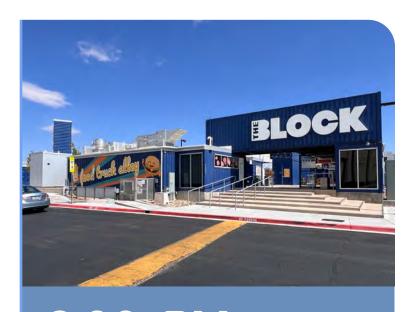
paying jobs in their respective fields. They were pleasantly surprised that they were able to purchase a house for a

very reasonable price before moving to the area. When not at work, they enjoy spending time with their young son,

neighborhood of Mountain Hawk. They moved to the area because the cost of living is low and there are many high-

11:00 AM

Head to the ABQ Bio Park to see
the new primate exhibit



6:00 PM

Have dinner at The Block, a

community food hall & event center



10:00 AM

Meet up with Grandma and Grandpa



#### 5:00 PM

Splash around on the splash pad at The Park Above



#### 7:30 PM

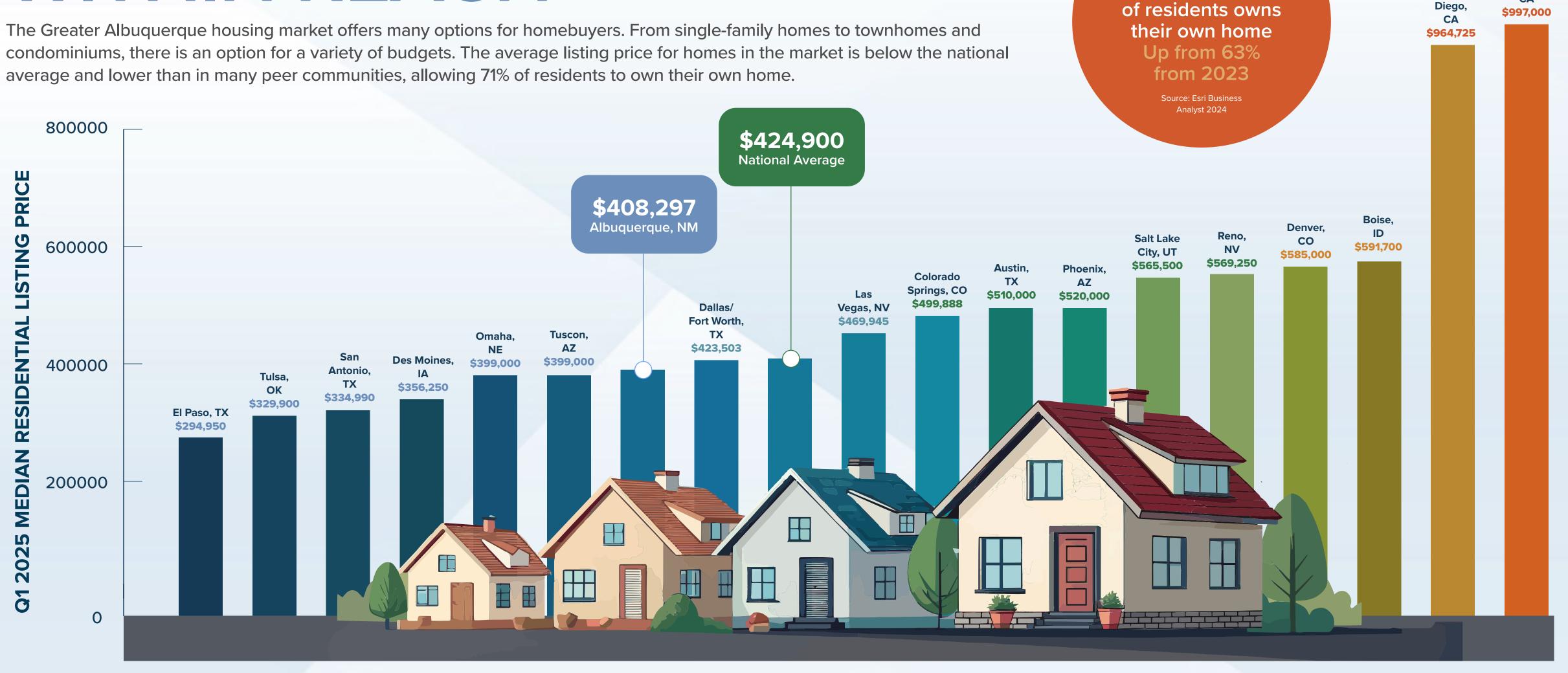
Watch the free entertainment at The Block





Angeles,

## HOMEOWNERSHIP WITHIN REACH



71%

# EXCITING NEW RESIDENTIAL DEVELOPMENTS

There are many new residential developments popping up all around the Greater Albuquerque region. Sandoval County is one of the most active areas for new home development with over 47% of the market share in new housing starts.



## GREATER ALBUQUERQUE NEW HOUSING SNAPSHOT

**2,122** Annual Housing Starts

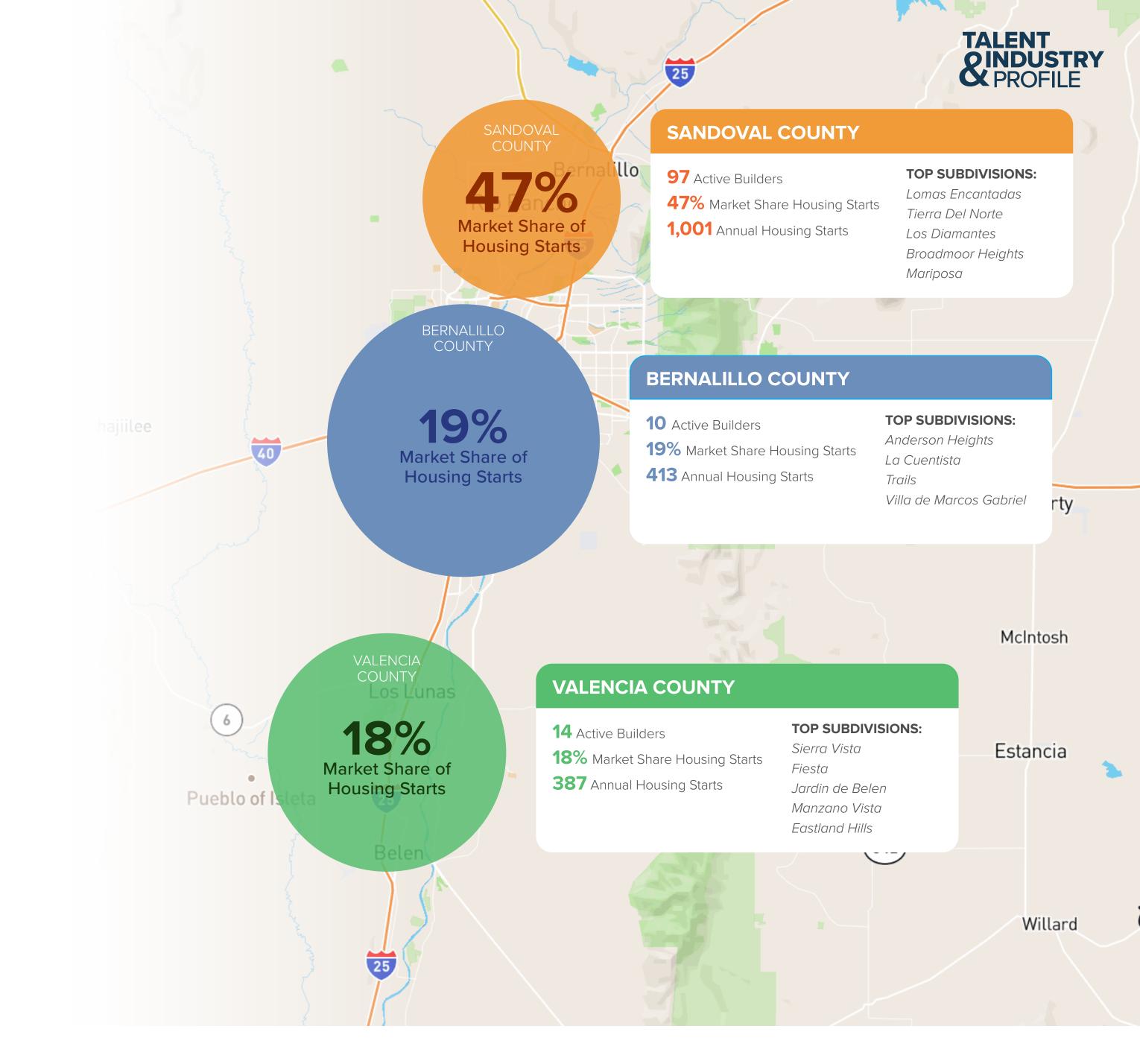
2,114 Annual Closings

**1,440** Total Housing Inventory

6,014 Vacant Developed Lots

**8.2** Housing Inventory Months Supply

Source: Zonda Q1 2025 Market Summary



# EFFORTLESS COMMUTING

The average commute in Albuquerque is 8.2% shorter than U.S. average





PROFILE

Albuquerque is ranked #8 on the 10 Awesome Cities with little to no traffic

Source: livability.com





# Business Opportunities

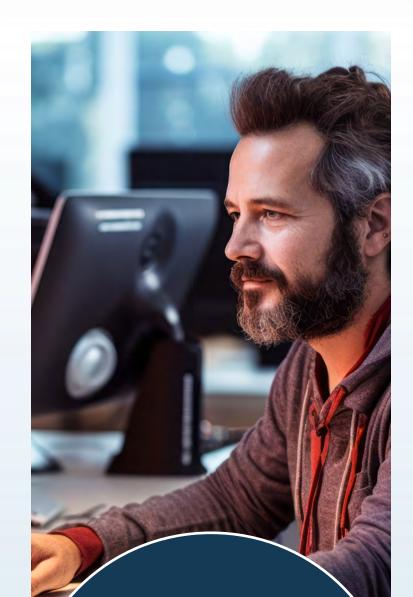
With a business-friendly environment, a highly-skilled workforce, attractive incentives and innovative programs centered around job training and talent attraction, the Greater Albuquerque region is an ideal place to launch or expand your business. Its strategic position as a transportation hub allows for seamless connections between regional and national markets, while low operating costs positively impact the bottom line.





# LEADING GROWTH INDUSTRIES

In recent years, Albuquerque has witnessed remarkable growth in its private sector, particularly within industries such as software publishing, data processing, semiconductor manufacturing, scientific research, and aerospace manufacturing. This vibrant ecosystem has been fueled by a combination of local talent, innovative startups, and established companies that are pushing the boundaries of technology and research.



141%

**Software Publishers** 

138%

Data Processing, Hosting, and Related Services



32%

Management, Scientific, and Technical Consulting Services



**Semiconductor** and Other **Electronic** Component Manufacturing



Architectural, Computer Systems Design and Related and Related **Services** Services



**Scientific** Engineering, Research and Development Services

Aerospace **Product** and Parts Manufacturing

10%

**Pharmaceutical** and Medicine Manufacturing

10%

% Change in # of Jobs in

**Leading Industries** 

from 2019-2024



**Medical and** 

Diagnostic

Laboratories

Source: Lightcast 2025



# LOW OPERATING COSTS

Running a business in the greater Albuquerque region offers many advantages, including a skilled workforce, state and local incentives, and outstanding job training programs. Another significant benefit is the low cost of doing business, with lower overall operating expenses for many leading industries compared to other similarly sized communities.

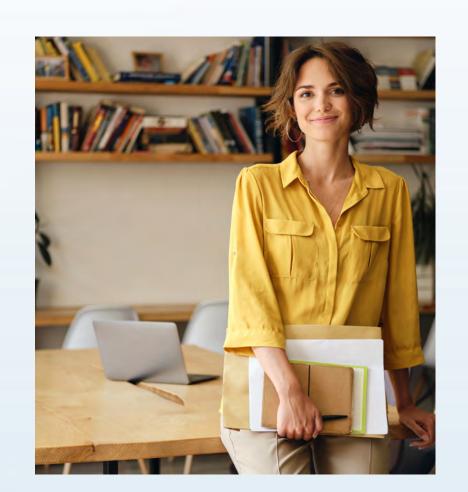


### COMPUTER SYSTEMS DESIGN

Cost Analysis: 30,000 SF | Office Lease | 100 Jobs

Greater Albuquerque is 9.4% lower than the average operating costs for Computer System Design and Related Services among competitive MSA's in the South Mountain West Region.



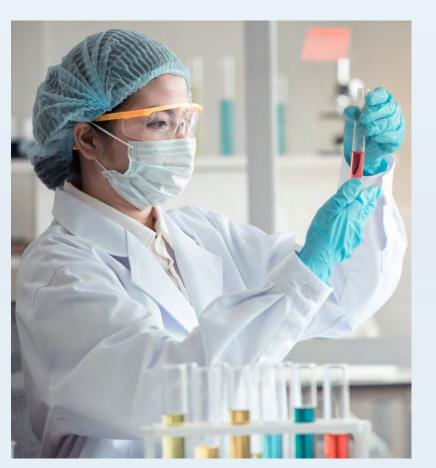


#### GENERAL OFFICE/ HR SHARED SERVICES

Cost Analysis: 10,000 SF | Office Lease | 100 Jobs

Greater Albuquerque is 8.4% lower than the average operating costs for General Office / HR Shared Services among competitive MSA's in the South Mountain West Region.





# MEDICAL AND DIAGNOSTIC LABS

**Cost Analysis:** 

15,000 SF | Flex Lease | 100 Jobs

Greater Albuquerque is 15.4% lower than the average operating costs for Medical and Diagnostic Labs among competitive MSA's in the South Mountain West Region.



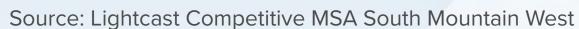


# SEMICONDUCTOR AND ELECTRIC COMPONENT MANUFACTURING

**Cost Analysis:** 

300,000 SF | Industrial Lease | 250 Jobs

Greater Albuquerque is 5.7% lower than the average operating costs for Semiconductor and Electric Component Manufacturing among competitive MSA's in the South Mountain West Region.



# INCENTIVES AT WORK



#### **Case Study**

In 2024, Kairos Power completed a \$300 million expansion in Albuquerque, reinforcing the city's role as a center for clean energy innovation. The project created 100 high-paying jobs, each with salaries exceeding \$100,000, and was supported by \$300 million in City Industrial Revenue Bonds (IRBs) and \$3.5 million in LEDA funding. This strategic investment generated an estimated economic impact of \$478.7 million. The partnership between Kairos Power and our agency exemplifies a shared commitment to building a strong talent pipeline and advancing Albuquerque's position in the national clean energy landscape.

#### Incentives



\$300M

Industrial Revenue Bonds



\$3.5M

**LEDA Support** 

# **Economic Impact**



\$478.7M

Estimated Economic Impact



100

# of Jobs with Salaries above \$100K





## PRO-GROWTH ENVIRONMENT

#### **Incentives That Foster Growth**

#### Industrial Revenue Bond (IRB)

For companies making large capital investments in New Mexico, an IRB could provide significant abatement of real and personal property taxes, as well as exemption of compensating (use) tax and/or gross receipts (sales) tax for equipment purchases. Terms vary by community.

#### Job Training Incentive Program (JTIP)

Direct cash reimbursement for 50-70 percent of trainees' wages for up to six months of on-the-job training. Additionally, a significant portion of customized training provided by a New Mexico post-secondary public education institution is eligible for reimbursement.

#### LEDA Fund Grants

The Local Economic Development Act (LEDA) provides for state and local dealclosing funds targeted toward employers that can demonstrate additional funding is needed to close a competitive cost gap. LEDA closing-fund grants can only be used for reimbursement of eligible expenditures tied to land, buildings and infrastructure.

Factors considered include the number of full-time, private-sector jobs, net new payroll, employee benefits, capital investment, and expenditures for local goods and services.

#### Recruitment and Industry-Focused Incentives

#### Manufacturing

- Gross receipts tax deduction on the sale or lease of qualified manufacturing equipment
- 100 percent gross receipts tax deduction on manufacturing consumables
- Single sales factor tax apportionment for manufacturers
- High wage jobs tax credit
- Technology jobs and research and development tax credit
- Rural jobs tax credit (for communities with 30,000 or less in population 10 or more miles from the city limits of Albuquerque proper)

#### Renewable Energy

- Alternative energy product manufacturers tax credit
- Biomass-related equipment and materials deduction
- Biodiesel facility tax credit
- Property tax exemption for solar systems
- New solar market development tax credit
- Solar gross receipts tax deduction
- Gross receipts tax deduction for wind and solar systems

#### **Aerospace Defense**

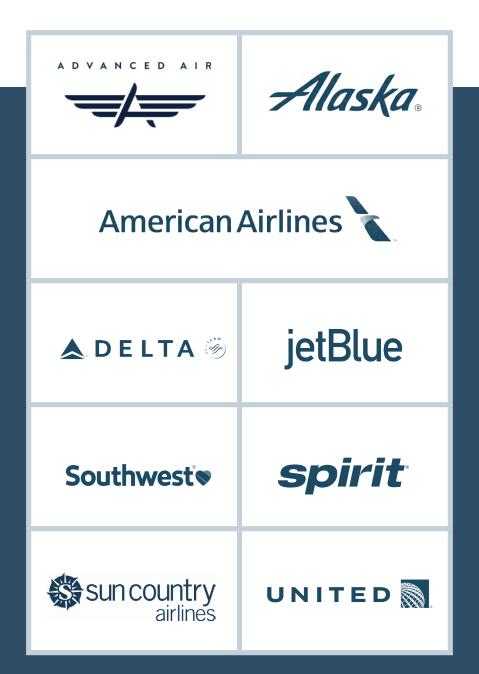
- Aircraft manufacturing and maintenance services tax deduction
- Directed-energy systems and satellites gross receipts tax deduction
- Space gross receipts tax deduction
- Commercial or military aircraft tax deduction
- Military acquisition program tax deduction

Source: AREA

# ALBUQUERQUE AIRPORT

The Albuquerque International Airport is New Mexico's largest commercial airport. 5.5M passengers were welcomed in 2024, served by nine carriers providing non-stop service to over 32 locations.

#### SERVICED BY 9 AIRLINES



#### **Gateway to the World**



**2024 HIGHLIGHTS** 

5.5M

**Passengers** 

114M

**Metric Tons of Cargo** 

157K

Planes

Source: ABQ International Sunport, 2025

## BNSF RAILWAY

#### **Connecting Communities**

32,500

**Routed miles** 

**27** 

Intermodal

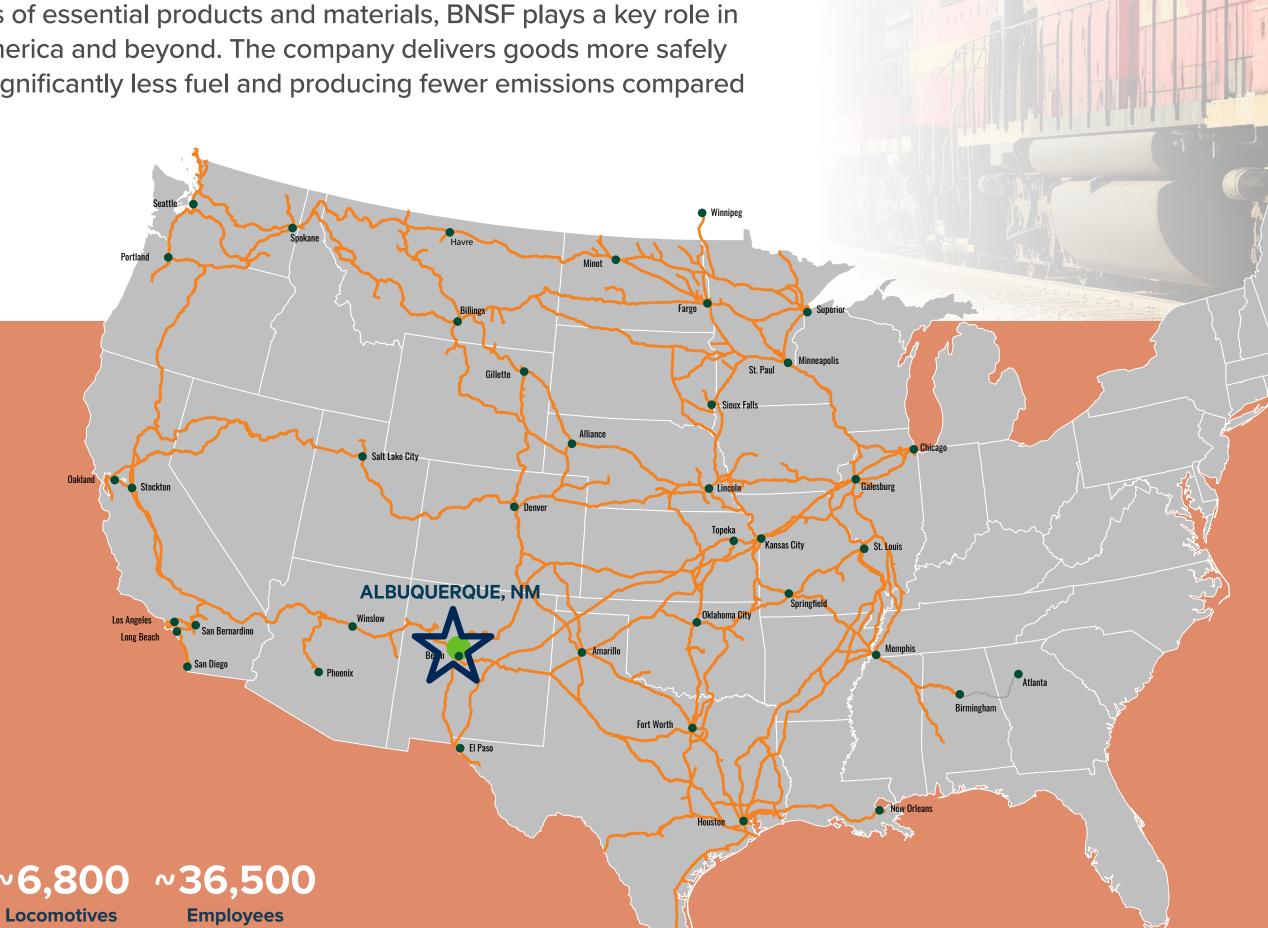
**Facilities** 

28

**States** 

**Ports** 

As one of the leading transporters of essential products and materials, BNSF plays a key role in supplying communities across America and beyond. The company delivers goods more safely and efficiently while consuming significantly less fuel and producing fewer emissions compared to all-highway transportation.



**BNSF Railway Impact** 

- 5.26M Intermodal Shipments
- 3.1M new cars and trucks moved (~5 per minute)

**Click Here to View Rail** 

**Served Sites in Albuquerque** 

- BNSF moves enough grain each year to supply 740M people with a year's supply of bread
- BNSF moves enough lumber each year to frame 300K houses
- In 2024, BNSF hauled enough coal to power nearly 24M homes for an entire year
- 76M packages shipped during holiday season
- 9.6M carloads shipped

Source: BNSF Fact Sheet

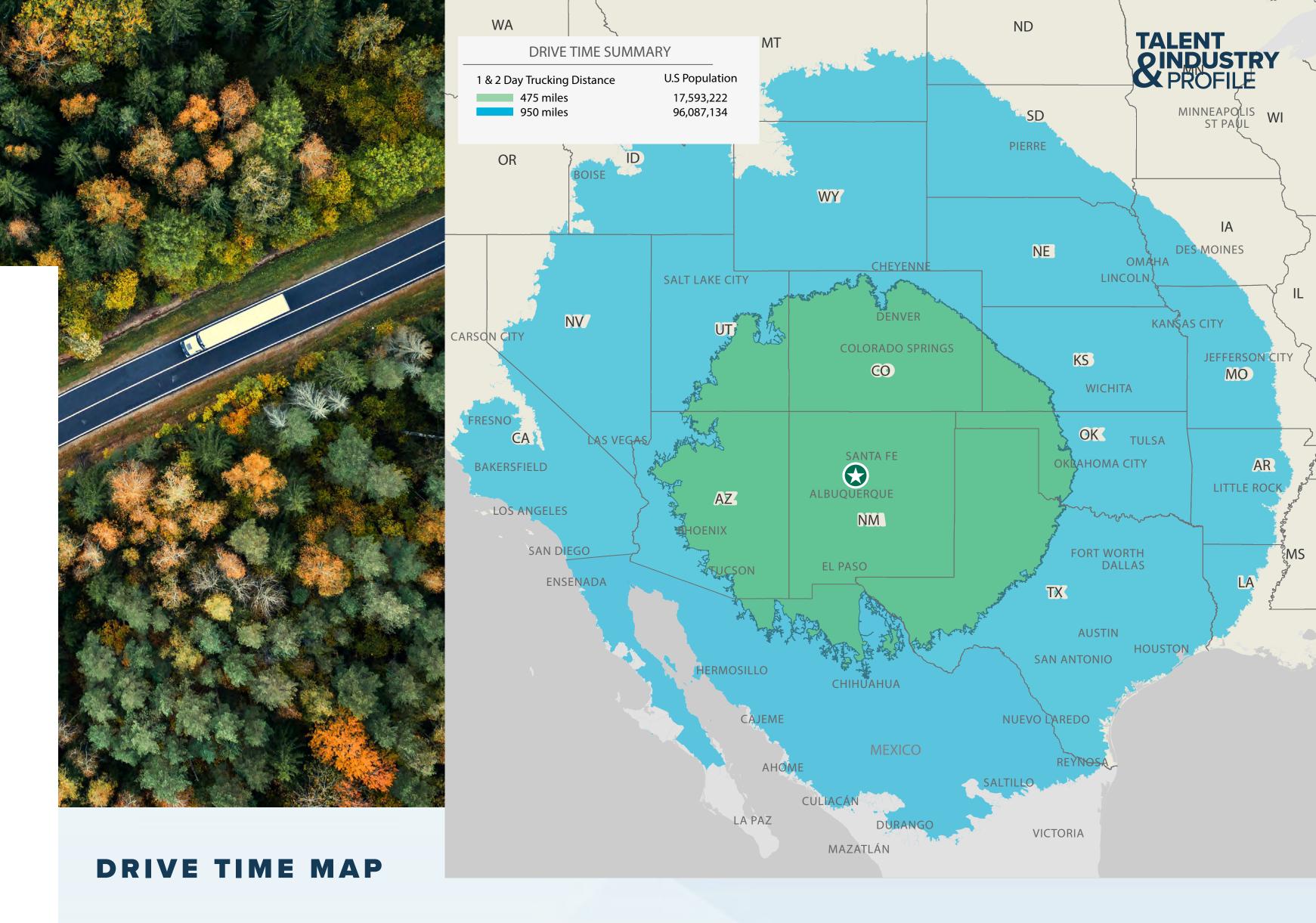
# 

### One-Day Truck Service From Albuquerque

CITY	MILES	TIME (EST)
El Paso, TX	266	3 hr 50 min
Amarillo, TX	288	4 hr 16 min
Colorado Springs, CO	378	5 hr 29 min
Phoenix, AZ	419	6 hr 31 min
Denver, CO	448	6 hr 33 min
Tucson, AZ	449	6 hr 36 min

### Two-Day Truck Service From Albuquerque

CITY	MILES	TIME (EST)
Las Vegas, NV	576	8 hr 34 min
Dallas, TX	649	9 hr 46 min
Salt Lake City, UT	667	9 hr 55 min
Los Angeles, CA	787	11 hr 53 min
San Diego, CA	772	12 hr 9 min
Little Rock, AR	882	13 hr 9 min
Houston, TX	841	13 hr 12 min

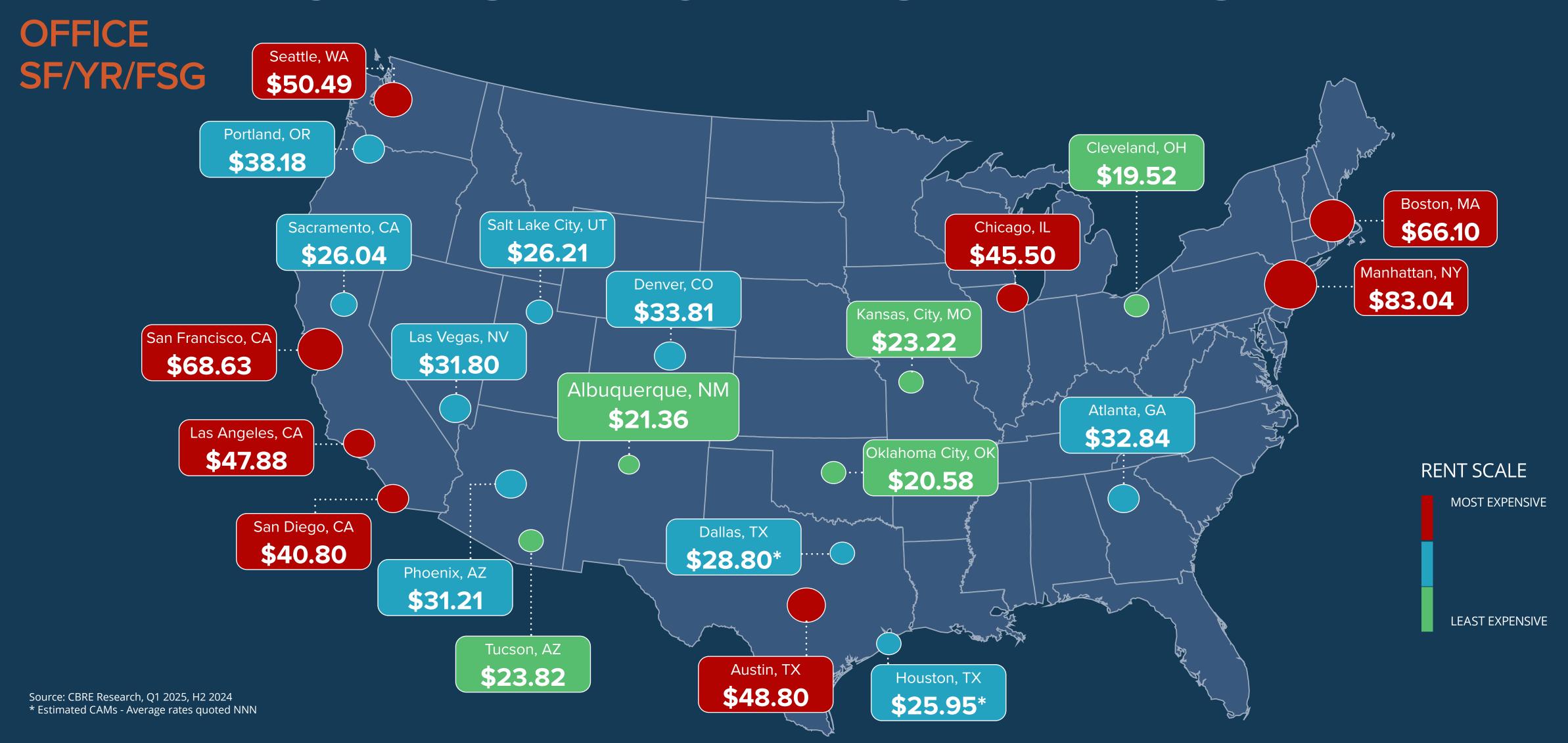


Two major highways (I-25 and I-40) bisect the city, providing national access for business and industry. Several motor freight companies operate in the greater Albuquerque region.

Source: ESRI

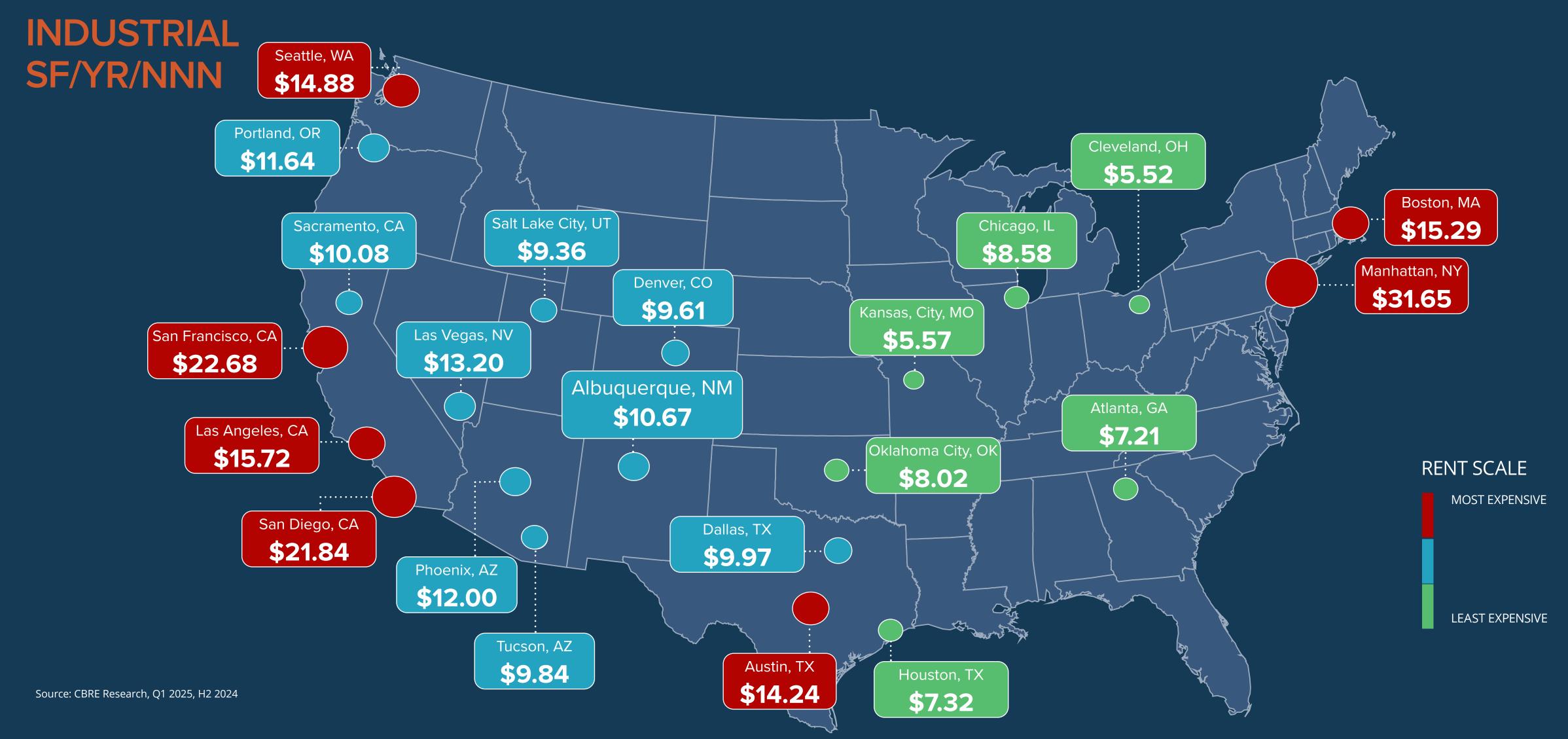


### AVERAGE ASKING LEASE RATES



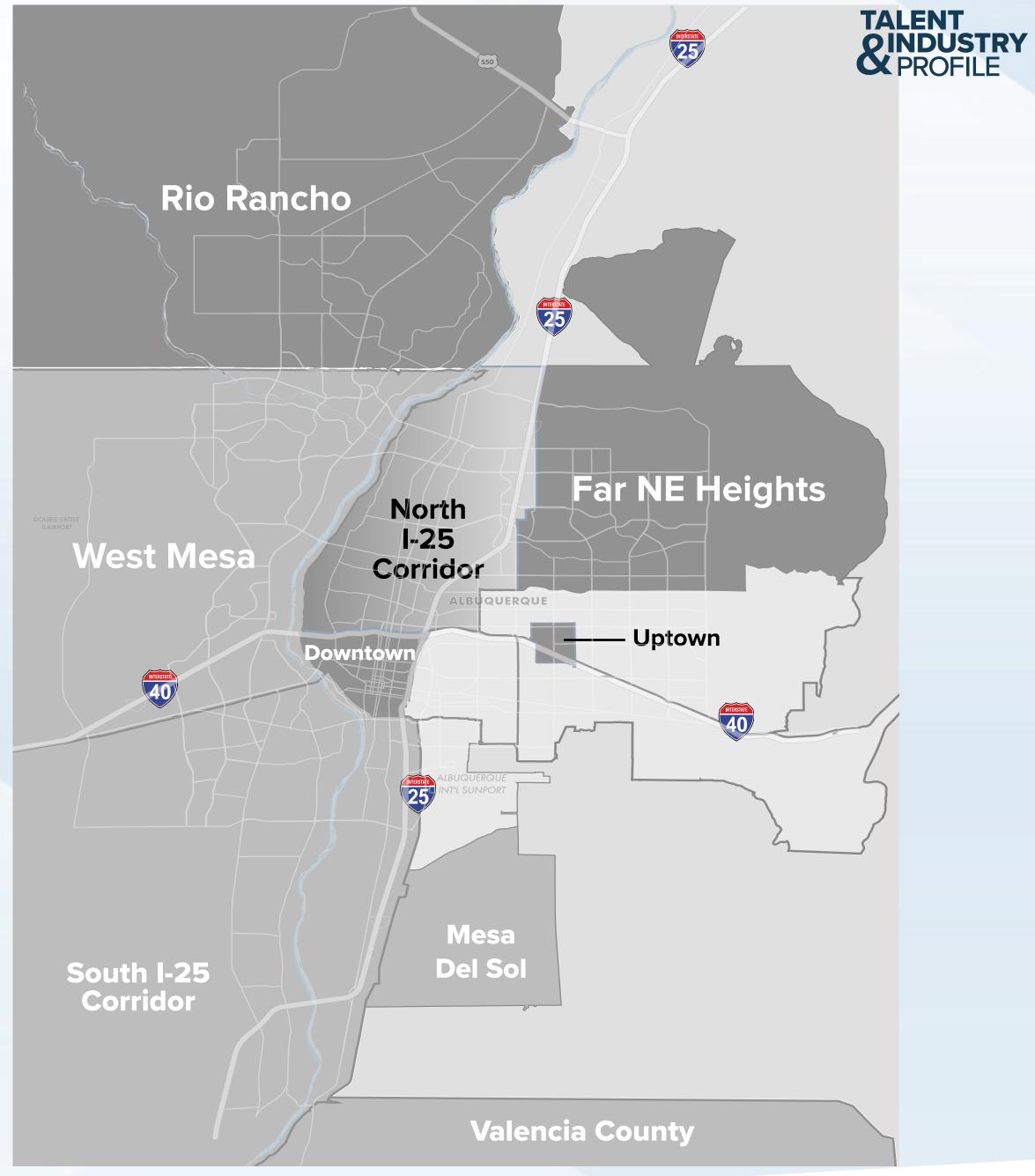


### AVERAGE ASKING LEASE RATES



# MAJOR SUBMARKETS

**Office** Industrial



# THANK YOU

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