# ALBUQUERQUE'S International Trade and Foreign Direct Investment

#### **Your Gateway to North America**



#### STRATEGIC LOCATION

Central Southwest position with fast access to U.S., Mexico, and Canada via I-25 and I-40



#### **LOGISTICS & INFRASTRUCTURE**

Located on the BNSF Transcontinental Line, Albuquerque connects the Port of LA to Chicago and Houston, offering dual-hemisphere access. Additional BNSF access reaches deep into Central Mexico.



#### **AFFORDABLE BUSINESS CLIMATE**

Albuquerque offers one of the lowest effective tax rates and highly competitive labor costs



#### INNOVATION ECOSYSTEM

Home to Sandia National Labs and startups driving global tech and science breakthroughs

#### **International Business Development**

The New Mexico Economic Development Department offers international business development assistance services through the New Mexico Trade Alliance. NMexus serves as a landing pad for international business, expanding exports and building global trade and investment connections.







## **By The Numbers**

**138+**Exporting manufacturers

**30+**Foreign-owned companies

\$789 M+ Export Value

#### **Investment Support and Incentives**

Albuquerque and the State of New Mexico provides a highly competitive framework aimed at reducing CapX, improving ROI, and accelerating operational timelines for foreign and domestic investors. State and local programs support key projects components tailored to target sectors like advanced manufacturing, aerospace, and bioscience.

- Job Training Incentive Program (JTIP): Covers up to 75% of employee wages and training costs for up to 6 months.
- Local Economic Development Act (LEDA):
   Provides discretionary public funds for land, buildings, and infrastructure tied to job creation.
- Single Sales Factor: Bases corporate income tax solely on in-state sales



# **ALBUQUERQUE'S**

# International Trade and Foreign Direct Investment



# Foreign Trade Zone

Welcome to ABQ FTZ #110 in Albuquerque, New Mexico

Located at the Albuquerque International Sunport, FTZ #110 is administered by the City of Albuquerque's Aviation Department. FTZ #110 operates under the Alternative Site Framework (ASF) allowing for companies to utilize it out of their own facilities so long as they are located somewhere within Bernalillo and Valencia Counties or the cities of Rio Rancho, Moriarty, Bernalillo and Santa Fe.

The FTZ is located along the BNSF Transcontinental Rail Line that connects the Port of Los Angeles with the Inland Port of Chicago with additional direct North/South rail service from Albuquerque into Central Mexico.

We also boast excellent interstate connectivity as we are situated at the intersection of I-40, connecting the East Coast to the West Coast, and I-25, connecting Mexico almost to Canada.





### **Benefits of Foreign Trade Zone**

- Deferral, reduction, or elimination of import duties on goods processed or re-exported from the zone
- Consolidated customs entries, lowering administrative and brokerage costs
- Duty exemption on exports, with no customs charges for goods shipped internationally
- Improved cash flow, as duties are not paid until merchandise enters U.S. commerce
- On-site FTZ designation potential, minimizing disruption and maximizing efficiency

Albuquerque is just four hours from the Santa Teresa Port of Entry, connecting directly to Chihuahua, one of Mexico's key maquiladora and manufacturing hubs. This strategic location supports companies with U.S./Mexico twin-plant operations or cross-border supply chains.





