



Meghan DiGiacomo, Senior Consultant

Company: Global Location Strategies

As a senior site selection consultant, Meghan advises companies on making informed location strategy decisions that drive growth and success. She takes the time to learn the client's process, key drivers, preferences, and risks to address their location, logistics, workforce, and incentive needs and, ultimately, reach their goals. From small businesses to Fortune 500 companies, and state, local, and global projects, she brings nearly a decade of economic development experience to GLS. Meghan holds a bachelor's degree in business management and an MBA from the University of Central Florida.



Jay A. Garner, CEcD, CCE, FM, HLM, President and Founder

Company: Garner Economic

Jay is a leader and innovator in the economic development profession, having served for more than 40 years as both an award-winning economic development, Chamber of Commerce CEO, and site location professional. His firm assists clients throughout the world on a wide variety of projects, offering innovative, yet real-world solutions to achieve success. He is a founding member and past chair of the board for the Site Selectors Guild, Inc., a prestigious group of the top site location consultants, globally. Jay is also a past chairman for the International Economic Development Council, the largest economic development professional trade organization in the world. He is a co-author of the Amazon bestseller *Economic Development Is [STILL] Not For Amateurs!*, (2nd edition) a must-read book for community leaders on how to achieve economic development success.



Phil Schneider, President

Company: Schneider Consulting

Phil Schneider is an internationally recognized management consultant. He has more than 35 years of experience in the field of corporate location strategy, site selection, incentive negotiation and economic development. Prior to starting Schneider Strategy Consulting, he was a Partner with Deloitte Consulting and led their corporate location strategy and site selection practice. Phil has conducted more than 400 engagements across industries and corporate functions including heavy manufacturing/processing, advanced technology manufacturing, headquarters, R & D, distribution centers, customer support/contact centers, and shared services.



Matt Szuhaaj, Managing Director (recently retired)

Company: Deloitte Consulting

Matt is a managing director with Deloitte Consulting LLP who specializes in helping companies align business strategies with locations to realize cost advantages, access new markets, tap deeper labor pools, and optimize organizational structure and deployment. He has 30 years of experience working with life science, consumer product, automotive, technology, and retail clients to: develop global deployment strategies; create market entry strategies; evaluate infrastructure and real estate; review operating costs and conditions; and negotiate business incentives and entitlements. Matt has performed global strategies across the functional spectrum including manufacturing, distribution operations, shared service centers, data centers, R&D operations, and headquarters for projects throughout the Americas, Europe, and Asia.



Bob Westover, Senior Vice President

Company: Colliers International

Bob Westover serves as Senior Vice President and US Economics Incentives practice leader for Colliers International in Chicago. In his role, Bob works across North America to negotiate and secure local and state economic credit and incentives for their clients. Prior to joining Colliers, Bob served as senior vice president at Cresa Global Partners LLC. He joined Cresa in 2016 after spending over 11 years as director of economic development with the State of Illinois Department of Commerce.