



As Senior Vice President, JGW focuses on expanding Cresa's capabilities in global portfolio services through key industrial clients with requirements in North and Latin America. Additionally, he assists companies in Latin America seeking to place operations within North America. His background having been a Senior Director of Corporate Real Estate in North/Latin America with a top tier 4PL logistics company provides a capable skill set and 20 years of experience in commercial real estate brokerage/development.

## Affiliations & Accolades

JGW currently serves on the Arizona State University (ASU) MRED Real Estate Council, the ASU W.P. Carey Business School Mentor Program, Southwest Valley Chamber of Commerce, U.S. Green Building Council and Phoenix Sister Cities.

Additionally, JGW is a U.S. Armed Forces Veteran and Phoenix Business Journal 40 under 40 recipient.



## Notable Client Experience



## Capabilities

Portfolio Management in excess of 250M SF  
U.S. 150M SF Industrial  
Mexico 50M SF Industrial  
Latin America 50M SF Industrial

Assignments ranging from site selection, lease review/renewal, project management, tours on site in any given Country.

## Professional Experience

**Cresa**, Senior Vice President  
**Mohr Partners**, Managing Partner  
**APL Logistics**, Senior Corporate Real Estate Director  
**DPR Commercial**, Managing Partner  
**Somo Development**, Managing Principal  
**Java Vida Inc.**, Founder/Managing Partner, Phoenix, AZ  
**Cox Communications**, Director of Sales, Phoenix, AZ  
**Pepsi Cola Bottling Group**, Sales Manager, Phoenix, AZ  
**YMCA**, Executive Director, Phoenix, AZ

## Education

**Masters Real Estate Development, Arizona State University**  
Graduated "With Honors"  
**Masters Business Administration, University of Phoenix**  
Graduated "With Honors"  
**Bachelor of Arts in Spanish, Montana State University**  
Minor in Business Administration

## Additional Affiliations

- Southwest Valley Chamber of Commerce, Chairman
- U.S. Green Building Council, Advisory Board Member
- Phoenix Sister Cities, Advisory Board Member
- Global Chamber, Advisory Board
- Area Development, Keynote Speaker
- ASU MRED Real Estate Council, Member/Mentor
- ASU W.P. Carey Business School, Mentor
- Salvation Army South Mountain, Board Member
- Habitat for Humanity Central Arizona, Board Member
- Greater Phoenix Chamber of Commerce, Board Member
- South Mountain/Laveen Chamber of Commerce, Chairman
- South Mountain YMCA, Board Member/Campaign Chairman

## Contact

602.509.4700 | [jgw@cresa.com](mailto:jgw@cresa.com)