



Ann MW Rybka

ATLAS INSIGHT LLC
DIRECTOR



EXPERIENCE

Ann Rybka is a Director with Atlas Insight. With 15 years of combined experience as a tax and incentive consultant, she is widely regarded as an expert in the industry providing her clients with location strategy and multi-state economic development and financial incentive negotiation services.

Ann's primary responsibilities include the guidance of companies through the site selection process, as well as the review and implementation of state and local incentive packages including research, negotiation and documentation of these programs. She leads all project related negotiations, minimizing risk for her clients through the use of complex financial analysis which includes a 10-year P&L cash flow model for each project. In addition, Ann utilizes her legal background to provide creative savings solutions to her clients through legal analysis, tax legislation and letter rulings.

Prior to joining Atlas Ann was employed at Cushman & Wakefield and before that at Jones Lang LaSalle. After receiving her JD, Ann began her career at KPMG, LLP with the State and Local Tax Practice/Strategic Relocation and Expansion Services Division. Ann is a sought after and frequent guest speaker to state, regional and local governments where she provides insight into the development of strategic regional plans to attract and retain workforce and business investment. She is also a frequent author for national site selection publications on topics such as minimizing business risk, attracting and retaining new talent, attracting foreign direct investment and financial incentives.

EDUCATION

Bachelor of Arts, Hamline University

J.D., Hamline School of Law/Mitchell Hamline School of Law