

# Itinerary Overview



## *Itinerary Overview | September 14-16, 2022*

### **Wednesday September 14, 2022**

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Afternoon                      Airport Arrival, pickup by AREA Staff

7 p.m.                              Dinner at Campo @ Los Poblanos

### **Thursday September 15, 2022**

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8-9:30 a.m.                      Innovation in the Duke City – Our Regional Value Proposition

10-11:30 a.m.                      Space in New Mexico – Past, Present, and Future

12-1:30 p.m.                      Lunch and Learn – Regional Talent Development and Education

1:45-2:45 p.m.                      Lights, Camera, Action: Industry and Product Growth in Greater Albuquerque

3-5 p.m.                              Quarterly AREA Event: A discussion with site selectors panel program

6 p.m.                                 Dinner at Artichoke Cafe

### **Friday September 16, 2022**

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9-10:30 a.m.                      Table Talk with Economic Developers in Greater Albuquerque

Afternoon                         Optional: Tramway ride and lunch at Ten3

# Meeting Agenda



## September 15, 2022 | InnovateABQ

**Meeting Time:** 8 - 9:30 a.m.

**Meeting Location:** 101 Broadway Blvd NE Ste 1300, Albuquerque, NM 87102

### Innovation in the Duke City: Our Regional Value Proposition

- 8:10 a.m.**     **Welcome and Opening Remarks (5 mins)**  
*AREA Board Officer and InnovateABQ Leadership*
  
- 8:15 a.m.**     **Innovation in the Duke City: Our Regional Value Proposition (30 mins)**  
*Danielle Casey, President and CEO, AREA*
  
- 8:45 a.m.**     **Advisory Initiatives: A Conversation with Business Leadership (30 mins)**  
*Bioscience and Health Advisory Council Leadership  
Technology and Innovation Advisory Council Leadership*
  
- 9:15 a.m.**     **Facilitated Q/A and Open Discussion (10 mins)**  
*Danielle Casey, President and CEO, AREA*
  
- 9:25 a.m.**     **Final Thoughts and Closing (5 mins)**  
*Danielle Casey, President and CEO, AREA*
  
- 9:30 a.m.**     **Adjourn**

# Meeting Agenda



**September 15, 2022 | National Museum of Nuclear Science & History**

**Meeting Time:** 10 - 11:30 a.m.

**Meeting Location:** 601 Eubank Blvd SE, Albuquerque, NM 87123

## **Space in New Mexico: Past, Present and Future**

### **Welcome and Opening Remarks (5 mins)**

**10:10 a.m.** *Jennifer Hayden, Deputy Director, National Museum of Nuclear Science & History*  
*Josh Parsons, Sandia National Laboratories*

### **Space in New Mexico: Past, Present and Future (30 mins)**

**10:15 a.m.** *Danielle Casey, President and CEO, AREA*  
*Chad Matheson, Vice President, Economic Competitiveness, AREA*

### **Aerospace Panel Discussion and Facilitated Q/A (30 mins)**

**10:45 a.m.** *Grant Taylor, Director of Business Development and Analytics, AREA*  
*Linda von Boetticher, Program Leader, Sandia Science and Technology Park*  
*Matt Fetrow, Technology Outreach Lead, Air Force Research Lab*  
*Kevin Yearout, Chief Executive Officer, Yearout Mechanical/ Max Q*

### **Final Thoughts and Closing (15 mins)**

**11:15 a.m.** *Danielle Casey, President and CEO, AREA*

**11:30 a.m. Adjourn**

# Meeting Agenda



## September 15, 2022 | D.H. Lescombes Winery & Bistro

**Meeting Time:** 12 - 1:30 a.m.

**Meeting Location:** 901 Rio Grande Blvd NW, Albuquerque, NM 87104

### Lunch and Learn: Regional Talent and Education Discussion

- 12:15 p.m.**    **Welcome and Opening Remarks** (10 mins)  
*AREA Business Leadership*
- 12:25 p.m.**    **New Mexico Wine Tasting and D.H. Lescombes Introduction** (10 mins)  
*D.H. Lescombes*
- 12:35 p.m.**    **Overview: Regional Talent and Education** (30 mins)  
*Danielle Casey, President and CEO, AREA*  
*Tracy Hartzler, President, Central New Mexico Community College*  
*Mitzi Montoya, Dean, Anderson School of Management, The University of New Mexico*
- 1:05 p.m.**    **Roundtable Q/A Discussion** (15 mins)  
*Leadership from Higher Education and Business Leadership*
- 1:30 p.m.**    **Adjourn**

# Meeting Agenda



**September 15, 2022 | Mesa del Sol**

**Meeting Time:** 1:45 - 2:45 p.m.

**Meeting Location:** Aperture Center At Mesa Del Sol, 5700 5700 University Blvd SE, Albuquerque, NM 87106

## **Lights, Camera, Action: Industry and Product Growth in Greater Albuquerque**

- 1:50 p.m.**      **Welcome and Opening Remarks (10 mins)**  
*David Campbell, President and CEO, Mesa del Sol*
  
- 2:00 p.m.**      **Competitiveness Advisory Initiatives: An Introduction (10 mins)**  
*Dale Dekker, Founding Principal / Architect, Dekker/Perich/Sabatini*
  
- 2:10 p.m.**      **Development Partnerships and AREA's role (30 mins)**  
*Grant Taylor, Director of Business Development and Analytics, AREA*
  
- 2:40 p.m.**      **Final Thoughts and Closing (10 mins)**  
*Grant Taylor, Director of Business Development and Analytics, AREA*
  
- 2:45 p.m.**      **Adjourn**

# Meeting Agenda



## September 16, 2022 | Sawmill Market

**Meeting Time:** 9 - 10:30 a.m.

**Meeting Location:** 1909 Bellamah Ave NW, Albuquerque, NM 87104

### Table Talk with Economic Developers in Greater Albuquerque

- 9 a.m.**      **Welcome and Opening Remarks (10 mins)**  
*Dora Dominguez, Advisory Chair, Economic Development Professionals Advisory Council*
  
- 9:10 a.m.**      **State Incentive Overview (30 mins)**  
*Mark Roper, Director, New Mexico Economic Development Division*  
*Max Gruner, Tribal Liaison, New Mexico Economic Development Division*
  
- 9:40 a.m.**      **Economic Development Table Talk (30 mins)**  
*Rotating roundtable discussion with site selection consultants*
  
- 10:10 a.m.**      **Q/A and Open Discussion (10 mins)**  
*Grant Taylor, Director of Business Development and Analytics, AREA*
  
- 10:20 a.m.**      **Final Thoughts and Closing (10 mins)**  
*Danielle Casey, President and CEO, AREA*
  
- 10:30 a.m.**      **Adjourn**